

Dairyman

APRIL 2008



Inside: 50th Anniversary Celebration Party Coverage



cottage cheese and swiss cheese WORLD CHAMPIONSHIP CHEESES

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**Swiss Valley Farms
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Swiss Valley Farms, Co. will produce, distribute and sell value-added, quality products for our:

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In international competition, Swiss Valley Farms was awarded two Best of Class medals at the 2008 World Championship Cheese Contest in Madison, Wis. March 11-13.

In this biennial competition, Swiss Valley Farms cheese maker Don Klotzbach took Best of Class in the Rindless Swiss Style Cheese category and the Swiss Valley Farms Team from the Cedar Rapids, Iowa cultured products plant took Best of Class with its 2% small curd cottage cheese.

Cheese makers and butter makers from around the world are invited to compete in this Biennial World

Championship Cheese Contest, which is hosted by the Wisconsin Cheese Makers Association. This year, over 2,000 cheeses and butters from 18 nations were judged.

Congratulations go out to both of these facilities and all their employees for receiving these prestigious awards. "It is always exciting to see our products shine in global competition such as this," says Don Boelens, Swiss Valley Farms CEO. "Our customers are always delighted to know they are purchasing locally made product that stacks up with the best in the world."



dairy situation & outlook discussed at DISTRICT REP MEETING



Gordy Toyne addresses the group.

Swiss Valley Farms District Representatives from all across the cooperative gathered in McGregor, Iowa on March 19th for their annual information meeting. There was an excellent turnout on hand to hear the CEO and Management Team reports. President of the Board Pam Bolin welcomed the attendees and introduced the

members of the Swiss Valley Farms Management Team, who gave a short presentation regarding their department and then fielded questions from the representatives.

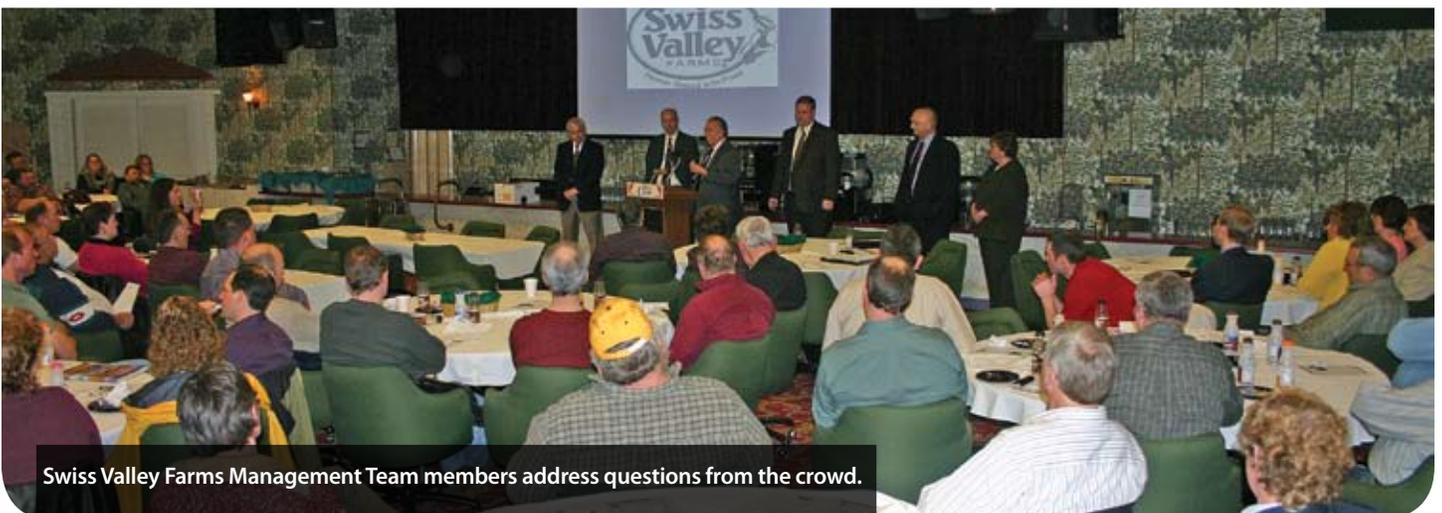
Gordy Toyne, Co-CEO of the cooperative talked to the group about procurement. Toyne said the co-op continues to decrease in farm numbers, but the average pounds of milk per farm has increased 7% over last year. Toyne also shared Swiss Valley milk premium information and farm demographics with the members. Finally, he said Swiss Valley Farms wants to maintain its current milk volume level over the coming year.

After lunch, Phil Plourd from Blimling and Associates gave an interesting presentation regarding the current dairy situation and outlook. Plourd explained that the international milk production shortfall was due to the drought in Australia and New Zealand, mediocre performance in the European Union and the growing global demands appropriate to the evolving diets in Asia amid blossoming economies.

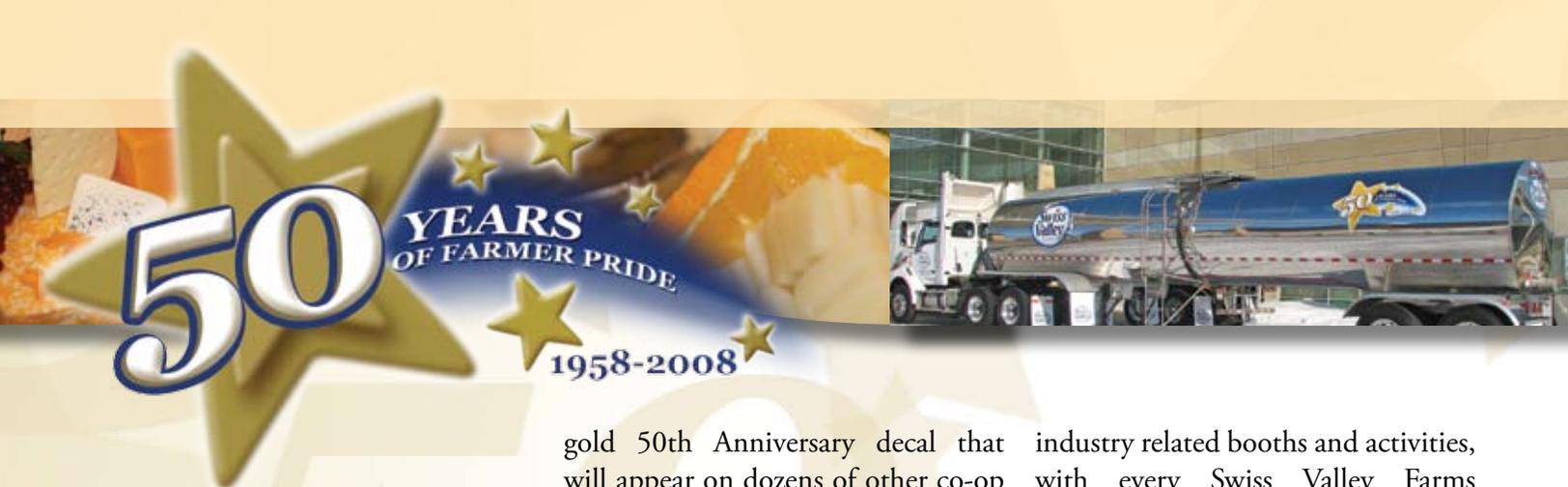
This resulted into milk prices exploding to record levels and US export avenues widening. Plourd went on to talk about the 2008 dairy outlook and says it's a "tightrope walk." The supply-side infrastructure in the US is quite healthy with the highest cow numbers since 1996 with a significant number of heifer replacements on hand. On a positive note, export opportunities still persist with the continued growth in demand for dairy products in China, Asia and India.

However, the question of how healthy is the US consumer prevails with the housing meltdown, credit crunch and high gas prices. The cost of production has skyrocketed for US producers and doesn't seem to show any sign of lightening up. Plourd ended with talking about the 2008 milk futures and wondered if being in the dairy industry right now is exciting or terrifying.

Ron Schroder, Marketing Manager for the co-op, reported on new product launches and other recent marketing activities.



Swiss Valley Farms Management Team members address questions from the crowd.



An enthusiastic crowd of around 700 gathered at the Grand River Center on the Dubuque Riverfront to join Swiss Valley Farms in kicking off their 50th year as a cooperative. The March 4th celebration was an inventive and lively party that exceeded everyone's expectations.

The excitement began in front of the main entrance to the Grand River Center, where a Swiss Valley Farms tanker-trailer and a product delivery truck were parked, bearing the new

gold 50th Anniversary decal that will appear on dozens of other co-op trucks over the next year.

All through the morning, coach buses shuttled attendees back and forth from the River Center to the Dubuque bottling plant for tours, which lasted about an hour each. A compilation of Swiss Valley Farms television commercials over the past 25 years continuously played on three screens in the lobby. A woman dressed as a Swiss Miss handed out gold wrapped chocolate coins with the Swiss Valley logo on them (she is featured on the cover).

An Exhibit Hall featured dairy

industry related booths and activities, with every Swiss Valley Farms plant represented. Midwest Dairy Association and Milk Pep sponsored a popular Milk Mustache Booth and Wisconsin Milk Marketing Board ran their JeopardDairy Game, complete with a Swiss Valley Farms category.

Other major highlights in the Exhibit Hall centered around cheese! Sarah Kauffmann, nationally famous cheese carver, was busy creating several cheese sculptures using 40-pound blocks of Swiss and wheels of Baby Swiss. A Swiss cheese carving of the Swiss Valley 50th Anniversary logo topped off the center of the



Sarah Kauffmann, nationally famous cheese carver, amazed the crowd by creating art from huge blocks of Swiss and Cheddar.



David Ward from the Wisconsin Federation of Dairy Farmers with a 50th Anniversary Declaration from Swiss Valley Farms.



colorful Product Sampling Table. On the front end of the table were two cheese carvings created by “Butter Cow Lady” Duffy Lyon, a co-op member from Toledo, Iowa. Duffy used a 40-pound block of Cheddar to recreate the Swiss Valley Farms logo and the 50th anniversary logo. While the Exhibit Hall was open, the Western Dubuque High School Jazz Band provided background music to add to the air of festivity.

The banquet hall was draped with a semi-circle of colorful banners marking the co-op’s five decades of progress. A buffet lunch and help-yourself ice cream sundae bar was

served from 11 a.m. until 12:30 p.m. During lunch, the Corn Fed Girls from Bellevue, Iowa serenaded everyone with bluegrass music and polkas along with several “original” song parodies featuring dairy and farming lyrics.

The 50th Anniversary meeting began after lunch. Two large screens showed vintage co-op photos set to music to depict the five decades of progress for Swiss Valley Farms. A filmed interview between longtime Board President Elmer Paper, Stockton, Iowa, and retired longtime co-op CEO Carl Zurborg recalled the early beginnings of this cooperative,

which began as a merger of two Quad-City area dairies – Illinois - Iowa Milk Producers and Quality Milk Association. After this, Zurborg came to the stage to introduce the dozens of past directors and management team members who were present at the celebration.

Former Board President Gerald Bratland spoke to the crowd via a video clip filmed on his farm in Spring Grove, Minn. He talked about the co-op’s expansion in his area and how Swiss Valley Farms took action on paying its members for the extra protein in their milk. He wished the co-op and its members the very best of success in the coming years.

Don Boelens, Swiss Valley Farms Co-CEO, shared an interesting insight with the crowd. “While visiting the National Archives in Washington, D.C. this summer, I noticed a statue named ‘Heritage’. It was a lady sitting in a chair holding a very young child and some stems of wheat in her right hand and protecting an urn with her left arm. The statue’s inscription read *‘The heritage of the past is the seed that brings forth the harvest of the future.’* Some research revealed that the young child and stems of wheat represent growth and hope and the urn represents the ashes of past generations and how our heritage needs to be protected. I think this captures the essence of where we are today as a company. I would like to thank Carl Zurborg and Elmer Paper and all our past directors for helping ‘plant the seed’ of this cooperative



of Cooperatives presents Swiss Valley from the Governor of Wisconsin.

The Corn Fed Girls from Bellevue, Iowa entertained during lunch.



and being a large part of growing and caring for it along the way.”

During Board President Pam Bolin’s speech, she announced that Co-CEO Gordy Toyne had decided to retire in April, to which Gordy received a standing ovation from the crowd. Pam then announced that the Board had selected Don Boelens to be the sole CEO as of April 7.

Iowa Secretary of Agriculture Bill Northey spoke to the crowd, commending Swiss Valley Farms for being a successful Iowa-based cooperative. Northey said that Iowa wasn’t always recognized as an agriculture state, but that was in the past. Iowa is now known for

its strong ties to agriculture and for its many hard working farmers and dairy producers who provide a quality product and a tremendous work ethic. He says that he hopes to work with Swiss Valley Farms for many, many years to come.

Dave Ward from the Wisconsin Federation of Cooperatives presented the co-op with a Certificate of Commendation from the Governor of Wisconsin, Jim Doyle. In it, the governor lauded Swiss Valley Farms for all the years it has been a major player in the Wisconsin dairy industry by marketing the milk of hundreds of Wisconsin dairy producers and turning their milk into quality dairy

products at its two Wisconsin plants.

Following the corporate speech portion of the program, Master of Ceremonies Michael Kaye from Radio-KDTH introduced the keynote speaker for the event, Olympic Gold Medalist Rulon Gardner. Rulon, who was raised on a dairy farm in the mountains of Wyoming, won the Greco-Roman wrestling gold medal at the 2000 summer Olympics in Sydney, Australia. Rulon gave an inspiring speech recounting the struggles he had with both school and wrestling in high school and college, combined with all the hard work of helping his family dairy in the bitter cold winters of Wyoming. He told



Olympic Gold Medalist Rulon Gardner enjoyed having his picture taken with the attendees.



“Butter Cow Lady” and co-op member Duffy Lyon, Toledo, Iowa, carved the 50th logo out of a 40-pound block of Cheddar.



the crowd to play to their personal strengths and believe in themselves, even when others are trying to discourage you.

After Rulon's speech, scores of people lined up to get his autograph and speak with him. He took the time to pose for dozens of photos and answer everyone's questions.

Everyone attending received a copy of "50 Years of Farmer Pride . . . a memoir by Carl Zurborg", retired long-time co-op CEO. The book recalls the highlights of the development of this cooperative as it grew over the last half a century.

Recognizing that the success of Swiss Valley Farms would not be

possible without the dedication of its 650 employees, the 50th Anniversary celebration will continue throughout

the year with events taking place at all of Swiss Valley Farms plant locations.

THANK YOU TO THE PEOPLE WHO HELPED SPONSOR THIS WONDERFUL CELEBRATION

- CoBank
- TetraPak
- Nelson Jameson
- Ecolab
- The Insurance Center
- Tate & Lyle
- Wisconsin Milk Marketing Board
- Crystal Farms Cheese
- DCI/Green Bay Cheese



Rulon Gardner poses with the Swiss Valley Farms employees who were on 50th Anniversary Planning Committee.



People enjoyed testing their dairy knowledge with the Jeopardy game.

BROTHERLY LOVE

by Karen Bohnert



Brothers Brian & Steve Schmitz enjoy the challenge of running their own dairy farm, Peaceful Valley Dairy LLC.

Young cooperative members Brian and Steve Schmitz own and operate a Holstein dairy farm, Peaceful Valley Dairy LLC. Situated southwest of Tomah, in Norwalk, Wis., the dairy has three very noticeable characteristics—healthy cows, clean environment and happy operators. Their story is simple; yet desirable. They enjoy the challenge of running their own business.

Peaceful Valley Dairy LLC is home to 142 milk cows and another 150 calves and heifers. In addition, they farm a total of 600 acres, which is used to grow corn, alfalfa and soybeans.

The farm represents three generations, starting with the brothers' grandfather, Hubert

Schmitz. Brian and Steve's father, Gallis, came back to the farm after serving in the Air Force and bought the farm from his father in 1956. Meanwhile, Gallis and his wife, Betty, bought land from neighboring farms. Brian and Steve always knew they'd come back to the farm. "We both enjoy farm life and decided to run and operate the family farm together," says Brian.

Today, Brian and Steve milk in a tie-stall barn. Brian takes care of the milking and tends to the herd health of the cows. Steve feeds the heifers and young stock and takes on the main role of planting and harvesting. While the guys have their own responsibilities, they have a great working relationship. "We trust

each other to do a good job," Steve said. "Like all brothers, we have our differences, but work through them the best we can."

They feed their cows a total mix ration that includes high quality haylage, corn silage, high moisture shell corn, baled hay and cottonseed. They work closely with their nutritionist Marty Kaul from Wilton Coop to help keep the ration balanced. In return, the cows respond well with a rolling herd average of 25,200 pounds of milk, with a 3.7% butterfat and 3.02% protein test. Their somatic cell count runs 250,000.

"Our goal is to be profitable the best way we know how," says Brian. "We try to maintain and update



equipment as we feel needed.” The Schmitz strive to get the best milk production out of their cows and quality while only milking twice a day. Peaceful Valley Dairy LLC has received numerous quality awards from Swiss Valley Farms. They currently are on their 18-year award. “This is a great family dairy farm,” says their field representative, Bob Zielsdorf. “I’ve worked with them for ten years and they work hard, strive for producing good quality milk and are a pleasure to work with.”

When it comes to breeding their cows, Accelerated Genetics provides the arm service and mating. “We breed our cows for milk and protein,” says Brian, “but also feel that feet and legs and udders are very important for raising quality replacements for

our dairy.” The herd is mated once a year and also enrolled in the Young Sire Pace program.

When asked what they love the most about being dairy farmers, the Schmitz brothers grin and say, “Not having to get up and drive somewhere to work every day.” In addition, they love to make their own decisions on what needs to be done. “Growing up on the farm our whole lives, it’s about the only thing we know,” says Brian.

When looking down the road, they see themselves continuing to milk cows in the short run. “It’s hard to say where we will be at in ten years,” Steve says. “It depends on our children’s future. If they don’t want to milk cows, we may sell the herd and just raise heifers and crop farm. We will have to wait and see.”

Brian and Steve’s kids are active on the farm. They tend to the calves daily and help switch cows, milk or whatever is needed. “The kids really enjoying working on the farm,” Brian said.

Brian’s wife Roxane has taught elementary education in Cashton for the last 15 years. Together they have four children: Nathan, 14; Brandon, 12; Jaden, 9 and Katelyn, 6. Steve’s wife Sue has been a Registered Nurse at Tomah Veteran’s Affair Medical Center for the last 15 years. Together, they have two children: Kelli, 14 and Jamie, 10.

Away from the farm, Brian and Steve enjoy hunting, snowmobiling, playing ball in the summer and watching their kids play sports in both the summer and winter months.

“We trust each other to do a good job. Like all brothers, we have our differences, but work through them the best we can.”



SUMMERTIME REFRESHMENT

by ron schroder

In many food and beverage categories, consumers are increasingly interested in new flavors. At Swiss Valley Farms, we stay in tune with consumer attitudes and interests, and new product introductions are one of our responses to that.

The Lemonade segment generates \$200 million annual sales across the U.S., with the majority of those sales coming during the summer months. National dollar sales of Lemonade increased by 25% versus last year, with part of the increase being driven by new products, including Limeade.

In order to capture more of this growing segment, Swiss Valley Farms is introducing a new Raspberry Lemonade. It is a great tasting product with 12% juice content, which is the same level as our regular Lemonade. The product will be bottled at our Dubuque plant in plastic half gallon containers. The label features a colorful new design that will help it stand out on the shelf and differentiate it from our regular Lemonade.

Response from retailers to the new Raspberry Lemonade has been very favorable.

Swiss Valley Farms regular Lemonade will continue to be available in half gallons and pints this year. Shipments of the half gallon Lemonades begin April 7, and the pints will follow just a few weeks later. Watch for them in a store near you!



Coffee Lovers.

INDULGE.

For Less.



ISU honorary member award TRENT & LESLIE HENKES



Leslie & Trent Henkes

Co-op members, Trent & Leslie Henkes recently received the 2008 Honorary Member Award from Iowa State University. The annual award honors ISU graduates who have had a major impact on the dairy industry through their off-farm career activities.

Trent and Leslie met over lunch in the Dairy Science office at Iowa State in 1981. They were active in

the Dairy Science Club, serving on various committees. They graduated in 1984. Trent returned home to Henkesen Holsteins in Luana, Iowa and Leslie was employed by the American Milking Shorthorn Society as office manager and later named Executive Secretary. She was the first woman to hold this position in the dairy industry. She “retired” in 1988 to marry Trent.

The Henkes’ are involved in many aspects of the dairy industry in Iowa, including being active with Clayton County Dairy Promotion Committee, Little Miss Squirt Committee, DHIA Board and are lifetime members of the NICC Dairy Foundation. In addition, both Trent and Leslie are very involved with the County, District and State Holstein Association activities. They have been honored with District and State Young Jersey Breeder and Junior Family of the Year recognitions. In 2002 they received the National Distinguished Young Holstein Breeder Award.

Henkesen Holsteins is a 100% Registered herd. The 65 cows have a BAA 111.2 with 28 Excellent and 26 Very Good cows. They have bred 73 Excellent cows, 22 Dam of Merits and 18 Gold Medal Dams. Lactation average is 24,295 milk, 942 fat and 754 protein.

Merchandising high profile cattle and embryos domestically and internationally is the heartbeat of their operation. They have sold many bulls to A.I. studs and regularly consign to state and national sales.

Henkesen Holsteins has had much success in the show circuit. They show at eight to ten shows each year including the Midwest National Spring Show and World Dairy Expo.

The couple has two children: Leah, 18 and Matt, 16. Leah will be attending ISU next fall majoring in Dairy Science and Journalism. Matt plans to attend NICC and transfer to ISU for Dairy Science.

second annual SWISS VALLEY FARMS PHOTO CONTEST

Have you taken a photo on your farm or at the fair that you think would look good on the 2009 Swiss Valley Farms calendar? If so, then you may want to enter it in the SVF Calendar Photo Contest. We are looking for pictures of people of all ages living and working on their dairy farms.

Remember, reproduction quality of the photo is an important consideration.

- Be sure your picture is sharply in focus.
- If you are using a film camera, make a good quality 8" x 10" or 5" x 7" print and mail that in. Include a mailing label with your address on it so we can return this fine photo to you.
- If it is a digital photo, the higher the resolution, the better. Be sure your camera is set on its highest pixel/quality setting.
- E-mail your digital photo to us. E-mail them to: karen.bohnert@swissvalley.com
- If your digital photo is too large for you to e-mail, burn it on a cd and mail it to us at:

**Swiss Valley Farms Cooperative
Calendar Photo Contest
P.O. Box 4493
Davenport, IA 52808
Entries must be received by
September 30, 2008.**

Cash prizes will be awarded. Any other photos we use on the calendar will receive an Honorable Mention prize. It's never too early to start taking photos. Winter, spring, summer and fall scenes are all needed. Enter a photo any time you want and enter as many as you want.

Swiss Valley Farms Field Representative Kara Koopmann never really was able to milk cows growing up, even though she was raised on a Holstein dairy farm in St. Olaf, Iowa. “My father didn’t think women should be milking cows,” she said. Her family milked 50 cows in a stanchion barn.

Even though she didn’t milk, she did pretty much everything else. “My siblings and I helped with morning and evening chores,” she said. Kara was very active in 4-H, sports and church and was the Clayton County Dairy Princess in 1993.

Kara began her career with Swiss Valley Farms in February 1999 as a Field Representative, serving northeast Iowa, a position she continues to hold today. While she was in college, she did an internship with Swiss Valley Farms at the Luana Swiss cheese plant.

Kara graduated from Iowa State University, receiving a bachelor’s degree in Dairy Science and a minor in Food Science.

Kara met her husband Craig at ISU in the Dairy Science Club. After college, they married and moved back to Dubuque County. They rented a farm and began milking 45 cows. In 2002, Kara and Craig moved back to rent Craig’s parents farm and farmed with his brother in Epworth, Iowa. Together they milked 60 cows and 125 goats. “On the farm we milked the cows twice a day and the goats three times a day,” Kara said. “We have two separate milking parlors and sell our milk to two separate dairy cooperatives.” Most recently, Kara and

Craig sold their portion of the dairy herd and bought his brother’s portion of the goat herd. For many years Kara milked cows twice a day, worked full time at Swiss Valley Farms and raised her family. Craig and Kara have two daughters: Chelsea, 7 and Kailey, 5.

“Kara is very organized and goes out of her way to help producers. Her strong background in dairy production is a great asset as she performs her job at Swiss Valley Farms,” says Tom Tegeler, Field Supervisor for Swiss Valley Farms. “She understands the demands of running a successful dairy, working full time, and raising a family. Kara has a unique relationship with the members because she has been one herself. She treats everyone with respect and understanding.”

Over the past nine years, Kara has really enjoyed working with Swiss Valley Farms producers. “I can relate to what is going on in their dairy operation,” she said. “So much of what affects them is also affecting me and I’m glad I’ve been able to be on the same playing field.” Kara believes the dairy industry is a changing and challenging industry and one in which we all need to work together to achieve a common ground. “Being able to help someone meet their goals on the farm has been the most rewarding for me as a field rep with Swiss Valley Farms,” she said.

Away from the farm and from working at Swiss Valley Farms, Kara is on the Board of Religious Education at St. John’s Church in Placid and tries to help out with school functions whenever possible. “My husband



Kara Koopmann

and I play some kings and queens softball in the summer and fall,” says Kara. “We try to go to plays at the grand opera house or just go out to eat together. We also try to get to the park and pool with our daughters or just play some games in the front yard.”

This past November, Kara and her family took a family vacation for the first time ever to Orlando, Florida. Kara attended the National Milk Producers Federation conference for Swiss Valley Farms and towed her family along. “It was a really neat experience to meet dairy producers from all over the United States and see what dairy was to them where they lived,” she said. “My husband enjoyed his time away from the farm with the kids, which he usually doesn’t get much of and the kids really enjoyed Walt Disney World.”

government program DAIRY DISASTER ASSISTANCE PROGRAM

Eligible dairy producers who suffered production losses in 2005, 2006 or 2007 may apply to receive benefits under the Dairy Disaster Assistance Program III.

Producers can sign up at their local USDA Farm Service Agency (FSA) service center until May 5, when sign-up will end.

This dairy program will provide \$16 million in benefits to dairy producers for dairy production losses that occurred between January 1, 2005, and December 31, 2007, because of natural disasters. To be eligible, a producer's operation must be in a county designated a major disaster or emergency area by the president

or declared a natural disaster area by the secretary of agriculture between January 1, 2005, and December 31, 2007. Producers in contiguous counties are also eligible. Producers in counties declared disaster areas by the president may be eligible, even though the agricultural loss was not covered by the declaration, if an FSA Administrator's Physical Loss Notice covered such losses.

To learn which counties, months, and disasters for which producers may be eligible to get USDA help under this program can be found on USDA's Disaster Assistance website.

Producers must apply to their county FSA office for this assistance.

Signup will run from March 5 through May 5. A previous signup period was ended early because the rule was not finalized. Producers who applied during that earlier period will have to sign up again.

The final rule answers several concerns that NMPF raised to USDA about the proposed rule. It makes clear that there will be compensation for milk dumped as the result of a natural disaster. Also, the baseline milk production per cow used to calculate losses will not be based on the statewide average for the same state that suffered the disaster.

swiss valley farms cooperative ANTIBIOTIC POLICY

Effective March 15, 2004

Antibiotic Policy

If a member suspects antibiotics in his or her bulk tank & calls a SWISS VALLEY FARMS field representative to report this before dumping the milk:

•**1st time** in a calendar year, the coop will pay 80% of the milk.

•**2nd & 3rd times** in a calendar year, the coop will pay 50% of the milk.

•**Over 3 times** in a calendar year, the coop will pay **zero**.

On the 1st offense, if a member has purchased a test kit and detects the positive antibiotic milk, SWISS VALLEY FARMS, CO. will reimburse that member \$75.00 toward the cost of the test kit.

All claims must be received by the corporate office for payment no later than 60 days after the milk was dumped.

The earliest dated claim turned in will be paid at 80% payment.

If antibiotics are found to be present in a farm truckload as a result of a screening test, the member will NOT be paid for that shipment of milk, and will be assessed as follows:

**Full cost of net load
plus the cost of disposal.**

Net load = total pounds on the load minus the member's pounds.

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During the Month of February, these Swiss Valley Farms Members averaged below 100,000 for their somatic cell count.

Chad Breuckman	54,000
George & Judy Cadden	85,000
Kevin & Donna Carolan	57,000
Delbert Devries	96,000
Randy Dreier	66,000
Michael Elmhorst	69,000
Paul Fassbender	95,000
Larry Gilbertson	59,000
Hendel Farms	88,000
Hodson-Dirksen Farms LLC	54,000
Dallas & Pat Hofmeister	88,000
Neal Holewinski	99,000
Robert & Patricia Horst	82,000
David Koehn	61,000
Wayne & Kerry Koepf	77,000
Donald Lambrecht	67,000
Koty Laufenberg	67,000
John Martin	96,000
Brian Meier	55,000
Cheryl Meier	55,000
Mike Meier	55,000
Ronald Miller	81,000
Oat Hill	70,000
Richard Pearce	90,000
Jeffrey Schaefer	86,000
Kurt Schaefer	86,000
Susan Schaefer	86,000
Kenneth & Marlus Schmitz	78,000
Mark Allen Schrock	89,000
Paul & Jennifer Schumacher	66,000
Judy Schuster	98,000
Walter Selke	94,000
Willaim Selke	94,000
Titus Stauffer	86,000
Lillian Stence	61,000
Larry & Liane Thompson	64,000
Steven & Sherry Vlasak	87,000
Jeff & Melinda Walz	91,000
Leighton Yoder	62,000

Somatic Cell Range % of **A** Farms

0 - 100,000.....	5%
100,001 - 200,000.....	20%
200,001 - 300,000.....	24%
300,001 - 400,000.....	21%
400,001 - 500,000.....	12%
500,001 and above.....	18%

Somatic Cell Range % of **B** Farms

0 - 100,000.....	4%
100,001 - 200,000.....	13%
200,001 - 300,000.....	13%
300,001 - 400,000.....	14%
400,001 - 500,000.....	4%
500,001 and above.....	52%

CLASSIFIED ADS

FOR SALE: High quality breeding age Jersey bulls for sale. Trucking available. Interested, call Scott Bohnert, Bohnert Jerseys at 309/781-4416.

SALES ITEMS



50th Logo Swiss Valley T-shirt New t-shirts available in both long and short sleeves and both kinds are available in navy or light blue.
S – 3XL **\$14.00**

SVF 10" Round Wooden Cheese Cutting Board with SVF logo on it. Slides open to reveal four cheese cutting tools. Awesome gift.
\$17.00

Brown Hooded Sweatshirt with SVF name across front
M, L **\$22** XL **\$23** 2XL **\$25**

Junior T-Shirt in Two-Tone Brown and Teal with 3/4 sleeves. Great for the young ladies. These ladies' sizes run small.
M – XL **\$14**

White Plastic Cheese Wire with two cutting sizes. SVF logo on the handle. **Price: \$2**

White Plastic Cutting Boards 9 by 7 inches plus 5-inch handle. **Price: \$5**

SVF Stocking Cap warm, knit stocking caps, navy blue with red stripes & SVF name woven into cuff.
Price: \$5

T-Shirt in Two-Tone Brown.
M – XL & 2XL **\$14**

SPECIALS

Light Blue Golf Shirts SVF Logo embroidered on left front.
Price: Adult 3XL, 2XL ~~\$25~~ **NOW \$15**
S, M, L, XL ~~\$22~~ **NOW \$13**

Junior T-Shirts in Two-Tone Blue with capped sleeves. Great for the young ladies. These sizes run VERY small.
S - XL ~~\$9~~ **NOW \$5** 2XL ~~\$10~~ **NOW \$6**

Blue Denim Long Sleeve Shirts look great anytime. Logo embroidered left front pocket.
Adult: 2XL ~~\$20~~ **NOW \$15** 2XL ~~\$18~~ **NOW \$13**

ITEM	QTY	SIZE	PRICE	TOTAL
Two-Tone Brown				
50th Logo T-shirt				
Hooded Sweatshirt				
Light Blue Golf				
Round Cheese Bd				
Denim				
Wire cheese cutters				
Stocking Hat				
Bonnie Mohr				
Notecards				
Swiss Valley Farms				
Cutting Board				

TOTAL AMOUNT ORDERED	
ADD SHIPPING CHARGES	
TOTAL AMOUNT DUE	

Shipping Charges	Purchase Amount	Add
	Up to \$20	\$5
	\$20.01 to \$40	\$7
	\$40.01 to \$60	\$8
	\$60.01 to \$80	\$9
	Over \$80	\$10

SEND CHECK OR MONEY ORDER TO:

Swiss Valley Farms, Sales Items
P.O. Box 4493, Davenport, IA 52808
All prices include tax. Allow 3 weeks for delivery.

Swiss Valley Farms offers COLLEGE SCHOLARSHIPS

Swiss Valley Farms is again offering four agriculture scholarships in addition to one scholarship for a non-ag major.

Co-op members who are studying agriculture-related majors can now compete for four scholarships . . . two for \$1,000 and two for \$500. These four scholarships are designed to promote the study of agriculture beyond the high school level. There is also offered a \$500 scholarship for students studying in any field.

To be eligible for any of these scholarships, an applicant must be a

co-op member or a son or daughter of a co-op member, or the manager or operator of a farm for a Swiss Valley Farms, Co. member, or a student whose family manages or operates a farm for a Swiss Valley Farms, Co. member at the time of submitting the scholarship application and when the cash awards are made.

Any high school graduate or any 2008 college student who meets these qualifications is eligible to apply for a scholarship. However, if you have won a Swiss Valley Farms scholarship in the past, you are ineligible to win

another.

The applicant must be enrolled full-time in an accredited university, college or vocational-technical institution for a degree program or short-course program. To get an application, contact Nancy Feeny at 563.468.6600 or simply ask the Swiss Valley Farms, Co. phone receptionist for an application. Or e-mail nancy.feeny@swissvalley.com. All applications must be mailed back to Swiss Valley Farms, Co. by July 14th, 2008.



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Dairyman

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