

Dairyman

NOVEMBER 2009



"CHORES ARE DONE"

***TAKE A LOOK AT THIS YEAR'S
CALENDAR CONTEST WINNERS***



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**Swiss Valley Farms
Cooperative**

P.O. Box 4493
Davenport IA 52808

563.468.6600 FAX 563.468.6613
www.swissvalley.com

Nancy Feeney

Editor/ Member Relations Mgr.

Swiss Valley Farms, Co. will produce, distribute and sell value-added, quality products for our:

- Customers & Consumers
- Owner/Members
- Workforce

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in difficult times
CO-OP HAD A SOLID YEAR

by Don Boelens

The past 12 months have been full of changes in the national and international marketplace as well as within Swiss Valley Farms. The dairy industry's record low milk prices combined with shifts in consumer lifestyle and shopping patterns due to the recession created a volatile year for anyone in this business. Therefore, it is with great pride that I tell you when the district meetings begin next month, your cooperative will be reporting a solid financial year.

Everywhere we turned it was tough going and there were many obstacles to overcome. In the past 12 months . . .

- Gas prices were at record highs at the pumps, affecting everyone's profitability
- Swiss Valley Farms achieved BST-free status.
- The co-op sold its excellent Dubuque bottling plant to Prairie Farms, while maintaining a strong, long-term milk supply agreement and brand licensing.
- The co-op began refocusing itself in the marketplace as a premiere cheese manufacturer.
- All co-op divisions were required to increase efficiencies and find ways to tighten expenses and increase profitability.
- Your Board of Directors was vigilant in looking for ways to put more money into your milk checks.

As CEO of Swiss Valley Farms, I can tell you that your co-op Board and Management Team handled all of this and delivered a successful year!

I encourage you to attend your district meeting in December and hear the full accounting of how your co-op's fiscal year unfolded. Your district meeting schedule is on Pg. 13 of this magazine. Please locate your meeting, mark it on your calendar and make plans to attend.



CEO Don Boelens

In other co-op news, at the September Board meeting, your Directors unanimously approved the following resolution:

"Swiss Valley Farms Cooperative will work with any and all organizations that are looking for a way out of our present low pricing dilemma and are concerned about the economic welfare of our membership and the entire dairy industry now and in the future."

Swiss Valley Farms' Board of Directors supports any effort to improve the lives of our nation's dairy farmers, especially at a time when assistance is needed on the farm. The Board is aware that many dairy organizations are seeking ways to help the nation's dairy farmers in this time of low milk prices. We have spent a good portion of our Board Meetings over the past several months in exploration and discussion of what we can do to

Column continues on Pg. 12

'09 CALENDAR CONTEST WINNERS

Thanks to the many photos entered in this year's Swiss Valley Farms Calendar Photo Contest, the 2010 calendar will be a fun experience for our co-op members. It was surely fun for me to receive the many entries and get an up close look at what is happening on our members' farms.

Congratulations to all the winners listed here! Thanks for the many submissions that were made by many members to this contest. I could not have put this calendar together without your help! Thank you very much!

First Place (on the cover):

Denise Venteicher, Strawberry Point, Iowa

Denise has quite an eye with her camera and loves to get out on the farm at all times of the day to snap photos. She sent in several excellent photos that could have easily gone on the calendar. This photo, which Denise calls "Chores Are Done", struck me as a truly beautiful photo of a dairy settling down for the night. Good job, Denise!

Second Place:

Emily Moon, Monona, Iowa

Emily, 15, took this photo of her brother Ryan leading a cow at sunset. This same photo got her a First Place in her 4-H Division at her county fair. Her parents are Dan and Nancy Moon of Monona, Iowa. Good job, Emily!

Third Place:

Stacie Meinder, Buffalo Center, Iowa

Like Donna, Stacie loves to take photos on the farm and she also submitted several excellent photos from all around her dairy at all times of the day. Many of them would have made great calendar shots. This photo of her daughter Ava Grace, a cute little cow girl dressed in pink strutting her stuff in front of the Holsteins, struck me as a fun calendar shot. Good job, Stacie!

Honorable Mention

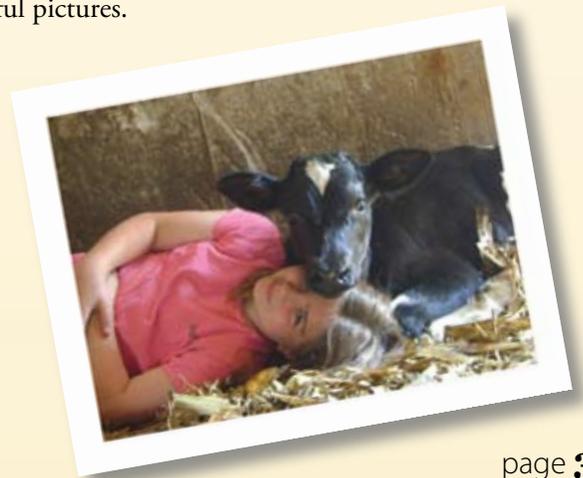
Nicole Engelken, 14, daughter of Thomas and Cherrie Engelken, Earlville, Iowa sent in some perfectly charming photos of her sister Amanda, 10, with a young calf. Who could not love these photos? Unfortunately, her digital images were not large enough to blow up to fit on a 9 x 11 calendar page. However, Nicole gets an Honorable Mention for having a great eye for a photo and taking some wonderful pictures.



SECOND PLACE



THIRD PLACE



beginning her reign

KATIE ASSUMES PRINCESS DUTIES

by Nancy Feeney

On September 1, at the very beginning of her reign as the 2009-2010 Iowa State Dairy Princess, Katie Adams was settling into her new princess duties as well as life as a freshman dairy science major at Iowa State University. This farm girl suddenly had a good deal on her plate!

But Katie is used to hard work. Growing up on a Waucoma, Iowa family farm, she helped out in the dairy and participated in many 4-H programs. Adaway Dairy consists of her parents, Scott and Jeannie, and older brother Nathan and his wife Annie. Sisters Nicole, 25, and Jackie, 21, have all helped out on the farm through the years, just like Katie. Younger brother Joey, 16, is the only one now left at home to help. Together, this family milks 170 cows, mainly Holsteins, with a few Brown Swiss, Ayrshires and Jerseys included in the herd.

Katie's mother used to be active in the dairy until a serious accident in the barn on Aug. 7 put her on the sidelines. Jeannie was in a maternity stall when a cow in labor charged her, slamming her against the wall twice. Jeannie managed to crawl out of the pen and get help. She suffered 10 broken ribs and several cracked vertebra and was airlifted to the Rochester hospital. While she was in tremendous pain, the doctors kept telling her she was one lucky woman to even be alive.

Jeannie's injuries kept her in the hospital for two weeks and then, once home, put her in a plastic corset



Above, Katie loves to be in the barn with the Adaway Dairy herd.

Below, Katie Adams gathers with her parents and siblings on the front steps of the family home. From left, they are: parents Jeannie and Scott, Katie, brothers Nathan and Joey, sister Jackie and Nathan's wife Annie. Sister Nicole is attending school in Arizona.



for months, but she is slowly on the mend. “The neighbors were so helpful to us, bringing in food and offering to help out with chores. I am so grateful to them,” she says.

Jeannie will never forget being driven home from the hospital when the call came from Des Moines with the news that Katie had won the State Dairy Princess title. It was thrilling news for the family!

Bev Lehs from Midwest Dairy Association is the Iowa State Princess Coordinator. Anyone who wants Katie to appear at their function must apply through Bev to see if it will work into the schedule. Some of the events Katie has appeared at so far this fall are the “Move it, Dig it, Do it”

event in Iowa City and the National Cattle Congress in Waterloo. She also worked with hundreds of Iowa high school students at this fall’s Superpower Youth Summit at the Des Moines Convention Center.

What is it like to go through the day-long state princess judging at the beginning of the Iowa State Fair? Katie says she was judged on a group interview, a personal interview and a solo presentation. “I was even being judged while eating lunch with the judges!”

“In one part, I had to draw a question out of a fish bowl. My question was, ‘What part of a cow would you want to be and why?’ I answered, ‘The head, because that

is where the ears and eyes and other senses are located and that would help me understand what was in front of me.’”

Katie’s advice to young women who aspire to the Iowa State Princess title is, “Don’t sell yourself short. I was the Fayette County Alternate Dairy Princess and I was still able to represent my county in the state contest and win it!”

She encourages potential candidates to “be yourself and let the judges get to know your personality and what you know about the dairy industry. Your true colors will shine through!”

for 2009

SWISS VALLEY SCHOLARSHIP WINNERS

The winners of the 2009 Swiss Valley Farms College Scholarship Contest have been selected. Check out the winners on these pages.

Swiss Valley Farms gives out two \$1,000 and two \$500 scholarships to students pursuing an agriculture-related degree. This year, the co-op received an unusually high number of applications for its one \$500 non-agriculture

major scholarship. In response to this, the Board's Member Relations Committee decided that for this year, two \$500 scholarships would be handed out in this area.

This year's scholarship judge was Michelle Carter, Communications Coordinator for Northwest Dairy Association (Darigold) in Seattle, Washington. Thanks, Michelle!



JILLIAN WEIER

Jillian Weier, daughter of Mark and Sarah Weier of Dodgeville, Wis., is the winner of a \$1,000 Swiss Valley Farms agriculture scholarship. A student at the University of Wisconsin in Platteville, Jillian is active in the UW-Platteville Pioneer Dairy Club and she was recently inducted into the Alpha Zeta Honors Agriculture Fraternity.

Other ways that Jillian has stayed active in agriculture while in school are by volunteering for the past five years at the Wisconsin House of Moo at the Wisconsin State Fair and serving as the Iowa County Dairy Ambassador in 2004 and 2005. With the two cows her parents gave her in exchange for farm labor, Jillian now has a small herd of 10 registered Holsteins. She is beginning to explore embryo transfer and consigning embryos to the Pioneer Classic Sale.

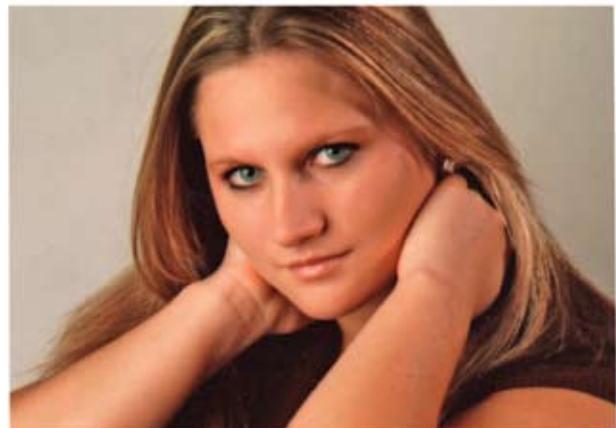
This fall, Jillian is studying abroad for a semester in the Netherlands at Drontheim University of Applied Sciences and College of Agriculture. "My career goal is to be an International Ambassador for Agriculture. I want to focus on the security of our food supplies. I not only want to be able to guarantee that farmers in America are harvesting safe produce and livestock, but ensure that the goods we do import are safe for families to put on their dinner tables."

Megan Kregel says she has been in the dairy barn since she was one week old. She is the winner of a \$1,000 Swiss Valley Farms agriculture scholarship. The daughter of Gary and Darlene Kregel of Guttenberg, Iowa, Megan is proud of her family's dairy background. "My family has strong roots in the dairy business and our operation is truly family run by my parents, one sister and one brother. I began my 4-H dairy project with one Holstein cow, one Holstein heifer and one Brown Swiss heifer, all given to me by my parents when I was in third grade. These animals became the foundation for my herd that currently consists of 26 Jersey cows, 27 Jersey heifers and six Jersey bulls."

A graduate of Clayton Ridge High School in Guttenberg, Megan is now attending NICC in Calmar, Iowa working towards her two-year degree in dairy science. She plans to transfer to ISU in Ames to continue her dairy education.

Megan was the 2006 Clayton County Dairy Princess. The next year, she ran for the Iowa State Princess title and was named the 2007-2008 Iowa Alternate Dairy Princess. Megan's dream is to raise a family on a dairy farm, like she was raised. "My cows are my passion and my life. Besides, like farmers

MEGAN KREGEL



say, “All the good ideas I ever had came to me while I was milking a cow.”

Megan also received a \$500 scholarship from the Iowa Association for Food Protection. The scholarship is for Iowa college students who show an interest in dairy.

Nathan Laska, Winona, Minn., receives a \$500 scholarship for ag majors. The son of Swiss Valley Farms members Richard and Carol Laska, Nathan is a 2008 graduate of Winona Senior High School. He currently attends the University of Wisconsin in River Falls and majors in Agricultural Education. He wants to teach at the high school level.

Working on his family’s 65 Guernsey dairy farm, Nathan started out scraping stalls and then moved on to handling milking, feeding and sanitation of the whole farm. “I was charged with parlor sanitation using a pressure washer to clean the facility. I still consider it one of the most important jobs on the farm, because it is directly related to milk quality.”

“I take special interest in the breeding and reproduction of our herd. My Dairy Entrepreneurship SAE began in 2004 and was completed in 2008. I have kept records for dairy entrepreneurship purposes and earned the highest degree possible through FFA and will receive my American FFA Degree this fall at the National FFA Convention.”

Leah Henkes of Luana, Iowa, is the winner of a \$500 Swiss Valley Farms scholarship for agriculture studies. The daughter of Swiss Valley Farms members Trent and Leslie Henkes, Leah was the salutatorian of her 2008 MFL Mar Mac High School graduating class. She is now a sophomore at Iowa State University and eventually wants to be a high school agriculture teacher. Leah has participated in 4-H, FFA, National Junior Holstein, Iowa Junior Holstein, Iowa State Dairy Science Club and Ag Council at ISU. She freelances for the Holstein World and the Iowa Holstein Herald. She has covered state Holstein shows and interviewed farmers for breeder profile articles.

Leah just wrapped up a busy year promoting dairy across Iowa as the 2008/2009 Iowa State Alternate Dairy Princess. “Living, working and promoting the dairy industry is my passion. I love every part of agriculture from working on the farm to showing the animals at the fairs to promoting dairy as the Alternate State Dairy Princess. I am majoring in Dairy Science and Ag Education. I feel this will give me the opportunity to work on the farm and help to mold the young minds of this world. I want to be able to promote agriculture to everyone because I feel it is the most important industry in the world.”



NATHAN LASKA



LEAH HENKES

SCHOLARSHIP WINNERS CONTINUE



LINDSEY PRZYBYLSKI

Lindsey Przybylski, of Krakow, Wis., is the winner of one of Swiss Valley Farms \$500 scholarships for non-agriculture majors. The daughter of co-op members Gary and Diane Przybylski, Lindsey is a 2008 graduate of Pulaski High School. She currently attends the University of Wisconsin at Green Bay, where she is majoring in Design and studying Photography and Communications.

Lindsey was active in the Shawano County 4-H program for 11 years. "I have been involved in the 4-H photography project for 11 years. This time has allowed me to learn and explore the world of photography and I have developed a true passion for it. I would love to have my own photography business specializing in portraits and sports photography."

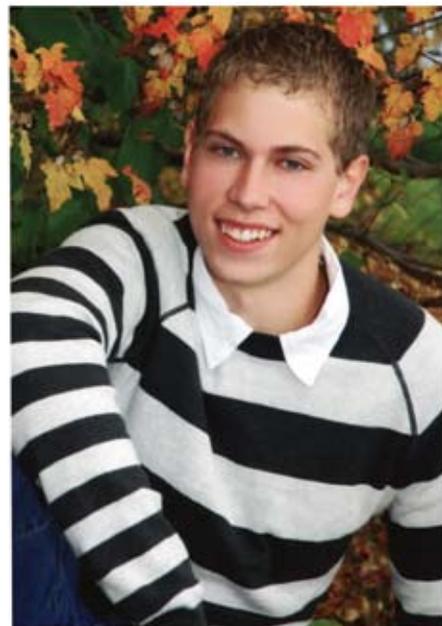
"It has been difficult to manage the cost of college, especially during these challenging times. Your scholarship program helps many students like me realize their dreams of getting a college degree and making a difference in our chosen field. Thank you!"

Applications for the 2010 Swiss Valley Farms scholarships will be available in the spring. An announcement will be made in the April 2010 DAIRYMAN and applications will be posted online at www.swissvalley.com in the News section. Good luck!

Todd Lyon of Toledo, Iowa receives a \$500 scholarship for non-agriculture majors. The son of co-op members Eric and Theresa Lyon, Todd was valedictorian of his 2009 South Tama High School class. He is currently attending Iowa State University majoring in computer engineering. "As part of this major, I will study computer programming as well as circuitry. I would also like to study Graphic Design in order to further pursue my interests in photography and design."

Todd participated in 4-H for nine years, showing the family's Jersey cows at the county and state fair. He exhibited photography projects for five years. He is also a junior member of the American Jersey Cattle Association and has participated in the last six years of national conventions.

For the past seven years, Todd has interned for two weeks every summer helping with the construction of the Butter Cows at the Iowa State Fair.



TODD LYON

Southwestern Wisconsin Cheese Makers Give Young Dairy Producer Scholarship to Mumm

The Southwestern Wisconsin Cheese Makers Association (SWCMA) recently awarded one of their two Young Dairy Producer Educational Scholarships to **Cody Mumm**, son of Swiss Valley Farms members Steve and Dawn Mumm, Bloomington, WI.

The purpose of this \$2,000 scholarship is to encourage young dairy producers to pursue educational opportunities that will allow them to continue in the dairy business. "SWCMA wants to promote the continuation of the family farm, and by awarding this scholarship to a young dairy producer, we hope to contribute to carrying on this tradition," says Steve Stettler of Decatur Dairy of Brodhead and president of SWCMA. "We as an association look forward to giving back to our hard working dairy producers who supply our members' cheese plants with high quality milk on a daily basis," Stettler says. The Southwestern Wisconsin Cheese Makers Association has 18 member cheese plants, including the Swiss Valley Farms Swiss cheese plant in Platteville.

Cody is a 2008 graduate of Lancaster High School. He will use the scholarship money to attend his second year at Southwest Technical College – Fennimore and pursue a Technical Diploma in Agricultural Mechanics. Cody plans to complete the two-year program and then utilize this mechanical repair knowledge when returning

to the family farm. The Mumm's currently milk 50 cows and crop 200 acres with Cody having the future goal of partnering with his father in the operation.

Cody has enjoyed working on their family dairy farm since he was quite young, and began milking even before having his driver's license. His parents used to drive him to the neighbor's farm where he also helped them milk prior to getting his license. The Mumm's quality milk goes to the co-op's Platteville plant.



CODY MUMM



TIC SCHOLARSHIP GOES TO HEINRICH

Amber Heinrich, daughter of co-op members Joe and Shelley Heinrich of Maquoketa, Iowa, received a \$500 scholarship from of The Insurance Center, Onalaska, Wis. Amber is pursuing a degree in Animal Science/Pre-Vet from Iowa State University College of Agriculture and Life Sciences. A 2008 graduate of Maquoketa High School, Amber is involved in Ambassador for Women in Science and Engineering at Iowa State University and is currently the Southeast District Vice President for FFA. The Insurance Center Scholarship program is co-sponsored for WPS Health Insurance, provider of health care for farm families throughout the Midwest. The purpose of these scholarships is to assist students pursuing agribusiness careers through higher education.

AMBER HEINRICH

Brian & Heidi Lantzky's named **PROGRESSIVE DAIRY PRODUCERS**

For the past decade, the National Dairy Shrine has recognized young dairy producers ages 21 to 45 for their outstanding dairy farming practices. Each recipient receives a \$2,000 educational travel award to use out-of-state to observe a dairy activity such as a management conference, trade show, seminar, or dairy herd visit to gain knowledge or new ideas to implement in their dairy operation. This year's winners are Brian and Heidi Lantzky of Hawkeye, Iowa, in the 300-cow-and-under division. The Lantzky's were honored during the National Dairy Shrine Annual Banquet on October 1, 2009, at World Dairy Expo.

Brian grew up on a swine operation and milked Holsteins for neighbors, and Heidi grew up on a grade Holstein dairy and always knew she wanted to be a dairy producer. Both graduated from Northeast Iowa Community College with degrees in dairy herd management and began working as herds people before striking out on their own. They worked together for two years at various dairies before they began to dairy on their own.

In 1998, Hei-Bri Jerseys was formed, and the Lantzky's began milking 75 registered Jersey cows on a rented dairy. In 2004, they purchased their own farm in Hawkeye, Iowa, built a 140-cow compost-bedded barn, and remodeled a farrowing barn into a double-12 parlor and a holding pen. Today, the milking herd has nearly doubled from internal herd growth and a few purchases to 145 milking registered Jerseys and 130 replacements.

The Lantzky's keep their goal in sight: Maximize production at the greatest profit, continue to



Mary Creek, right, President-Elect of the National Dairy Shrine, presents the 2009 Progressive Dairy Producer Award to Brian and Heidi Lantzky and their daughter Dayle.

increase genetic value with every new generation and continue to carry a reputation for well-grown heifers. In 2008, the herd had an AJCA lactation average of 18,800 M, 865 F, and 674 P on 104 cows. They strive to calve their heifers at the young age of 1 year and 9 months old (21 months) allowing them to take advantage of the Jersey's reproductive efficiency and longer productive life.

To improve genetics more quickly, the Lantzky's have taken an aggressive approach to embryo transfer. They flush the top end of the herd frequently and use the lower end of the herd as recipients.

The herd is bred to 100 percent A.I. sires, and they have placed three bulls into A.I. sampling programs out of one of their favorite cows, Hei-Bri Paramount Emory.

The couple was honored in 2003 with the Young Jersey Breeder Award from the American Jersey Cattle Association. They were the 2002 Swiss Valley Farms Young Cooperator Contest winners. By hosting tours at their farm, Heidi and Brian and their two daughters, Brittany, 18, and Dayle, 11, take an active role in educating the public about the dairy industry.

PERFECT SURVEY SCORES FOR MEMBERS



Larry and Roxanne Hall recently received a perfect survey score on their Tomah, Wis. dairy. With help from their son Brian, the Halls milk 140 Holsteins and have a rolling herd average of 26,000 pounds. Roxanne says she and Larry have been milking cows since they got married in 1975. She said the day the inspector arrived, they had just finished painting and everything really looked good. She credits Swiss Valley Farms field rep Bob Zielsdorf with helping them maintain their quality. "Bob comes out and looks over everything, marking down what the potential problem areas are."

Larry and Roxanne Hall stand with their son Brian.



Keith Wright, right, stands with his son, Charles Wright, who is holding Droopy, and daughter-in-law Jane.

Keith Wright and his son Charles and daughter-in-law Jane were pleased to receive their second ever perfect survey score. "We just call it luck," Keith says. "We take it one day at a time!"

The Wrights milk 40 Holsteins and Holstein-Jersey crosses on their Ferryville, Wis. farm. Keith praised their Swiss Valley field rep Randy Heisel for consistently being there for them over their many years of dairying. "He works hard for us!"

Keith insisted that their dog Droopy be in the survey photo. "Droopy recently saved me from an enraged bull," Keith says. The dog diverted the charging bull by jumping up and grabbing hold of its nose ring. "I am mighty proud of that dog," Keith says.



John Schwert, center, is flanked by his sister Mary and brother Jim on their Gays Mills, Wis. dairy.

John Schwert and his siblings Mary and Jim received their first ever perfect survey score on their Gays Mills, Wis. dairy. The Schwert's milk around 70 Holsteins and Brown Swiss. Their dairy is on 750 acres of river valley with lots of hills. "Only about 150 acres can grow crops," John says. They raise all their own feed and put the cows on pasture. "We put the cows on fenced off pasture lots and move them around, sort of like a grazer," John says.

John credits Mary for keeping the milk house extra clean. "Mary works in there for an hour after each milking cleaning it up. Our receiving jars shine like they are brand new."

John's wife Lois teaches school but helps with the milking when she can. Their son Brent, who is studying mechanical engineering at the University of Platteville, helps out on weekends.

HAVE YOU 'LOGGED IN' LATELY?

Have you visited Swiss Valley's producer-only website lately? Do you have a password that enables you to log on and look at the most up-to-date check history and test data? When was the last time you logged into your information? If you have a computer and access to the Internet, there are plenty of reasons to put this tool to good use.

First off, in order to log on to the producer-only site and see all your check information, you will need a pin number. Contact your Swiss Valley Farms field rep to get one of these.

Last spring, the producer-only portion of our website underwent a total renovation. One of the biggest benefits from this renovation is that logged on members can view their weights along side the rest of their other milk test information.

The milk test screen has been expanded so that members can view 60 days worth of tests simply by scrolling down the page.

You'll also notice that the dates run down the page, rather than across the top. This means you can see all the tests simply by scrolling down the same page without the need to click "previous" or "next." This simplifies navigation on the page.

The check history is also a much easier read. You can view your check history data by scrolling down the screen, rather than having to click "previous" or "next."

In check history, producers can view their pay and deduction details and milk pick up details all by selecting a tab on the same page as the open check.

There is also an area under the "Log In" button to display messages. This area would be used to inform producers of times the system might be unavailable due to system maintenance, or to announce a small change to this site.

You can access all of your milk assignment information, your milk futures contract data and the Blimling Dairy and Grain report on the web site. This report will keep you up to date on futures' activities and trends.

Finally, a "Log Out" button has been added, which adds to our members' security.

So get your producer pin number and take advantage of this wealth of information that is right at your fingertips. Having access to your milk and check information has never been easier. Simply contact your field rep to get started.



Swiss Valley member David Rapson, right, Hawkeye, Iowa, goes over some milk tests with his field rep Jim Murphy.

Co-op Had Solid Year --- continued from Pg. 2

help our cooperative members in this extremely difficult and stressful economic environment. As a result, numerous actions have been taken to improve the economic situation for our members.

The Swiss Valley Farms Cooperative Board remains committed to doing whatever it can to assist our members and

other dairy farmers throughout the country. We know that the Holstein Association USA shares this purpose and objective and we want to be on record that we will work with them and with any and all organizations that share this common purpose and objective.

plan now to attend your
'09 DISTRICT MEETINGS

TUES december 1	Noon District 6 – G. Joe Lyon Reinig Center <i>Toledo, IA</i>	DECEMBER IS NOT THAT FAR AWAY! MARK YOUR CALENDARS NOW WITH YOUR DISTRICT MEETING DATE!
WED december 2	Noon District 4 – Jim Schmitt New Vienna Community Hall <i>New Vienna, IA</i>	7:30 p.m. District 5 – Bill Strief KC Hall <i>Cascade, IA</i>
THUR december 3	Noon District 23 – Jeff Nimitz Cardinal Country Inn <i>Brodhead, WI</i>	7:30 p.m. District 1 – Pat Schroeder Happy Joe's <i>Lancaster, WI</i>
FRI december 4	Noon District 13 – Randy Schaefer Fairview Mennonite Church <i>Kalona, IA</i>	
MON december 7		7:30 p.m. District 17 – Dale Humpal Community Presbyterian Church <i>Postville, IA</i>
TUES december 8	Noon District 15 – Loyde Beers Father Baer Hall <i>Eastman, WI</i>	8:00 p.m. District 20 – Steve Klug St. Mary's Catholic Church <i>Caledonia, MN</i>
WED december 9	Noon District 21 – Pam Bolin Doc's <i>Clarksville, IA</i>	7:30 p.m. District 16 – Ken Schmitz Club 16 <i>Sparta, WI</i>
THUR december 10	Noon District 19 – Eugene Smith Ponderosa Restaurant <i>Beaver Dam, WI</i>	7:30 p.m. District 2 – Francis Leibfried Banfield's Swiss Haus <i>Cuba City, WI</i>

FIELD PERSONNEL & STATS

Field Department & Procurement Division Directory

Chris Hoeger *VP, Procurement*
Eldridge, IA 52748

Office 563.468.6628
Mobile 563.340.7943

Nancy Feeney *Member Relations*
3855 Manchester Dr • Bettendorf, IA 52722

Office 563.468.6640
Mobile 563.320.4815

Tim Genthe *Lab & Safety Manager*
803 S. School St. • Cuba City, WI 53807

Office 563.583.7669
Home 608.744.3515

Marv Thompson *Raw Milk Sales*
617 Monroe St. • Sparta, WI 54656

Office 608.366.1770
Home 608.269.4850

Ron Brenner *Field Supervisor*
527 Jackie Lane • LaCrosse, WI 54603

Office 608.366.1770
Home 608.781.0535

Thomas Tegeler *Field Supervisor*
1320 1^{1/2} St. SW • Dyersville, IA 52040

Office 563.583.7669
Home 563.875.2059

Randy Heisel
259 E. Lakeview Dr. • LaFarge, WI 54639

Home 608.625.2045
Mobile 608.386.6681

Mike Howald
7105 N. Freeport Rd. • Forreston, IL 61030

Office 815.938.2651
Fax 815.938.9151

Kara Koopmann
6142 Roller Coaster Rd. • Epworth, IA 52045

Plant 563.583.7669
Home 563.876.3900

Roger Lenius
319 9th St. • Waverly, IA 50677

Office 319.352.5463
Home 319.352.5015

Ken Ley
225 S. Clifton • Livingston, WI 53554

Plant 608.348.3932
Home 608.943.6240

Lynne Melchert
117 Culver Rd. NE • Hopkinton, IA 52237

Office 563.926.2363
Home 563.926.2794

Jim Murphy
430 Linden • West Union, IA 52175

Office 563.422.5789
Mobile 563.380.0393

Jim Schmitz
304 Dale Dr. • Montfort, WI 53569

Office 608.943.1172
Cell 563.599.2400

Cheryl Zablocki-Wagner
W 1919 Hofa Park Dr. • Seymour, WI 54165

Office 920.822.2933
Mobile 563.663.1306

Bob Zielsdorf
309 North St. • Sparta, WI 54656

Office 608.366.1770
Home 608.269.5452

During the Month of September
these Swiss Valley Farms
Members averaged below 100,000 for
their Somatic Cell count.

BAUS, RON & MARY	78,000
BIERSCHENK, CARY & JENNIFER	88,000
BREUCKMAN, CHAD	96,000
CAROLAN, KEVIN & DONNA	57,000
DAMROW, DON	95,000
DEVORE, RICHARD & VANESSA	90,000
DUWE, LOREN	75,000
FASSBENDER, PAUL G.	85,000
HELLENBRAND, BRENT N.	87,000
HENDEL FARMS	74,000
HODSON-DIRKSEN FARMS LLC	98,000
KETCHUM, ROBERT C & TERRI A	85,000
MAIER, EUGENE H.	90,000
MAIER, JULIE K.	90,000
MEIER, BRIAN	94,000
MEIER, CHERYL	94,000
MEIER, MIKE	94,000
MILLER, MERLYN W	66,000
OAT HILL	96,000
PETERSON, PER K.	81,000
SCHAEFER, JEFFREY G	84,000
SCHAEFER, KURT	84,000
SCHAEFER, SUSAN	84,000
SCHMITZ, KENNETH & MARLUS	67,000
SIEGLE, SANDRA SCHREMPF	90,000
SIEGLE, STEVEN D.	90,000
STATZ, KEVIN F	87,000
STAUFFER, TITUS	97,000
WEIER, HARRY A	88,000



Somatic Cell Range % of **A** Farms

0 - 100,000.....	3%
100,001 - 200,000.....	23%
200,001 - 300,000.....	30%
300,001 - 400,000.....	19%
400,001 - 500,000.....	12%
500,001 and above.....	13%

Somatic Cell Range % of **B** Farms

0 - 100,000.....	3%
100,001 - 200,000.....	11%
200,001 - 300,000.....	19%
300,001 - 400,000.....	8%
400,001 - 500,000.....	16%
500,001 and above.....	43%

SWISS VALLEY WELCOMES NEW MEMBERS

JAY A. MARTIN
OSAGE, IA

MICHAEL HEDRICK
NORWALK, WI

DENNIS & MARY JO
ZIEGLER
DANE, WIS

GARY & SHIRLEY RIPP
MIDDLETON, WI

COUNTRY STORE



50th Logo Swiss Valley T-shirt These t-shirts available in most sizes in navy and light blue in both long and short sleeves.

S – 3XL **REDUCED! PRICE NOW \$4**

Brown Hooded Sweatshirt with SVF name across front L **\$22** XL **\$23**

Junior T-Shirt in Two-Tone Brown and Teal with 3/4 sleeves. Great for the young ladies. These ladies' sizes run small.

M – XL **REDUCED! PRICE NOW \$4**

Bonnie Mohr Note cards a package of 8 note cards, that feature the Swiss Valley sunset.

Pack of eight -- **REDUCED! NOW \$2**

White Plastic Cheese Wire with two cutting sizes. SVF logo on the handle. **Price: \$2**

White Plastic Cutting Boards 9 by 7 inches plus 5-inch handle. **Price: \$5**

SVF Stocking Cap warm, knit stocking caps, navy blue with red stripes & SVF name woven into cuff. **Price: \$5**

T-Shirt in Two-Tone Brown. M – XL & 2XL **REDUCED! NOW \$4**

Junior T-Shirts in Two-Tone Blue with capped sleeves. Great for the young ladies. These sizes run VERY small.

S - XL **NOW \$5** 2XL **NOW \$4**

ITEM	QTY	SIZE	PRICE	TOTAL
Two-Tone Brown				
50th Logo T-shirt				
Navy Short				
Light Blue Short				
Navy Long				
Light Blue Long				
Hooded Sweatshirt				
Round Cheese Bd				
Wire cheese cutters				
Stocking Hat				
Bonnie Mohr				
Notecards				
Swiss Valley Farms				
Cutting Board				
TOTAL AMOUNT ORDERED				
ADD SHIPPING CHARGES				
TOTAL AMOUNT DUE				

Name _____

Address _____

Phone _____

SEND CHECK OR MONEY ORDER TO:

Swiss Valley Farms, Sales Items

P.O. Box 4493, Davenport, IA 52808

All prices include tax. Allow 3 weeks for delivery.

Shipping Charges

Purchase Amount	Add
Up to \$20	\$5
\$20.01 to \$40	\$7
\$40.01 to \$60	\$8
\$60.01 to \$80	\$9
Over \$80	\$10



Post Office Box 4493
Davenport, IA 52808

Address Service Requested

YC'ERS, MARK YOUR CALENDARS!!

THE 2010 YOUNG
COOPERATOR CONFERENCE
WILL BE HELD FEB. 26 & 27
IN PRAIRIE DU CHIEN, WIS.

IF YOU ARE 18 TO 45 YEARS OLD, YOU ARE
ELIGIBLE TO ATTEND. MORE INFORMATION AND
REGISTRATION MATERIALS WILL APPEAR IN FUTURE
DAIRYMAN ISSUES. DON'T MISS OUT, YC'ERS!
MAKE PLANS TO BE THERE!

