

Dairyman

SEPTEMBER 2009



***IOWA STATE DAIRY PRINCESSES
BEGIN THEIR REIGN!***



Published Monthly by:
Swiss Valley Farms
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 Davenport IA 52808

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Swiss Valley Farms, Co. will produce, distribute and sell value-added, quality products for our:

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steps being taken
HOPE FOR MILK PRICE

by Don Boelens

This past year has certainly been one for the record books for dairy farming. But let's look ahead to hopefully better times. What is being done right now to increase your milk price?



Don Boelens
 CEO

Within Swiss Valley Farms . . .

✓ On Aug. 12th, checks were mailed out to all co-op members representing the 12¢ per hundredweight that was deducted from your milk checks for the Co-op Investment during the first nine months of this fiscal year. This 12¢ per CWT will stay in your milk checks for the remaining three months of this fiscal year, since your Board suspended this check-off for this time period. Overall, this will return a total of \$1.7 million to you, the co-op members.

✓ Your Board and Management Team will continue to look for ways to get as much money back to your operations in this tough time.

✓ Swiss Valley Farms continues to pay a competitive pay price to its members as well as a solid BST-free premium and strong milk premiums.

On the national dairy scene . . .

✓ The current CWT herd buyout is well underway. By the end of September when the CWT auditors complete their farm visits, 87,000 cows that produced 1.8 billion pounds of milk will be removed from the nation's milking herd. Of this amount, 320 million pounds, or 18%, are being removed from herds in the Midwest.

✓ Ag Secretary Vilsack announced that the Obama Administration is taking immediate action to support struggling dairy farmers by increasing the amount paid for dairy products through the Dairy Product Price Support Program (DPPSP). USDA estimates show that these increases, which will be in place from August 2009 through October 2009, will increase dairy farmers' revenue

by \$243 million. This increase will raise the price paid for nonfat dry milk from \$0.80 per pound to \$0.92 per pound, the price paid for Cheddar blocks from \$1.13 per pound to \$1.31 per pound, and the price of Cheddar barrels from \$1.10 per pound to \$1.28 per pound. USDA estimates that this announcement is expected to increase the "all milk price" received by dairy producers.

✓ The National Milk Producers Federation's Strategic Planning Task Force met in mid-August to further analyze several proposals intended to offer long-term solutions to the twin issues of low milk prices and extreme price volatility. The group concluded that more information is needed regarding the ramifications of dairy imports and exports on the efficacy of a mandatory supply management proposal that several dairy industry organizations are promoting. The Task Force also recognized the critical importance of evaluating the unintended consequences that could result from the implementation of such a program. The Task Force further agreed to examine a plan to reform the Federal Milk Marketing Order program by eliminating make allowances.

Hopefully, our national economy as well as the global economy will strengthen and all these measures will combine to increase your milk price and put dairying back into the profit zone it deserves.

global quality

MINDORO PASSES ITS GFSI AUDIT

Swiss Valley Farms is proud to announce that its Blue cheese plant in Mindoro, Wis., recently passed its Global Food Safety Initiative (GFSI) certification audit. The success of this audit demonstrates the commitment to quality and food safety management by the Mindoro cheese plant. Passing this rigorous GFSI audit by an outside GFSI accredited agency is a significant accomplishment as many plants do not pass on their first attempt.

We would like to congratulate the Mindoro Team: plant manager Monte McIntyre, production manager Robbie Martin, maintenance manager Chris Oliver and quality manager Ron Tolkinen, who has been working over the past year to prepare for the audit. This audit was successful due, in part, to the strong foundation of quality systems already in place at the Mindoro plant.

“A few of the many benefits of achieving a GFSI certification include benchmarking our food safety systems and strengthening consumer confidence in our products, especially in products

we export,” says Tim Prichard, Director of Technical Services for Swiss Valley Farms. Passing this audit provides a means for Swiss Valley Farms to demonstrate to potential customers a level of competence in food safety and quality systems.

Prichard pointed out it isn't just the international customers who are demanding this food safety audit. “This is also a system that is accepted by many major customers in America, notably Wal-Mart and Costco, as well as many others,” Prichard says. “More U.S. food chains are joining the list every day.” Prichard stressed that it was demands by these customers a year ago that spurred Swiss Valley Farms into seeking out a GFSI compliant system and working toward it.

The audit also requires confirmation of follow up of corrective actions on any nonconformity to the GFSI standard, thus ensuring that a self-improving quality and food safety system is in place.



Above, production manager Robbie Martin holds a wheel of Mindoro Blue in the curing room.



Mindoro employee Marian Kersting rakes the Blue cheese curds. Right, Micke Remus fills the molds with fresh curds.



IOWA STATE PRINCESS SWEEP!

Both winners belong to Swiss Valley!

Two Swiss Valley Farms families have a new princess on the farm! On August 12 at the Iowa State Fair, Katie Adams, 18, of Waucoma, representing Fayette County, was crowned the 56th State Iowa Dairy Princess. Stacy Fitzpatrick of Greeley, Iowa, representing Delaware County, was crowned Iowa State Alternate Dairy Princess. Both young ladies hail from Swiss Valley Farms families. Adams is the daughter of Scott and Jeanie Adams. Stacy Fitzpatrick is the daughter of Mark and Sheri Fitzpatrick.



**Iowa State Dairy Princess
Katie Adams**
waucoma, ia

Getting to Know Katie Adams . . .

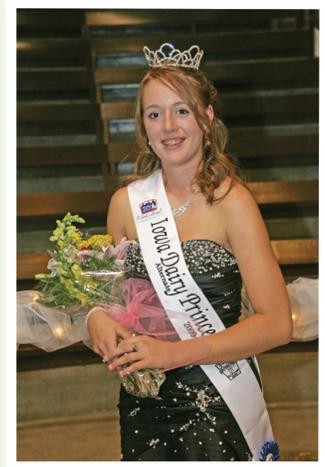
❑ Katie just graduated from Turkey Valley High School and is now a freshman at Iowa State University majoring in Dairy Science.

❑ “We milk about 170 cows, Holsteins, Jerseys, Brown Swiss and Ayrshires.” While living at home, Katie assisted with the night milking and morning chores when needed. She also helped with fieldwork, feeding calves, bedding pens and anything else where assistance was needed.

❑ “It is an honor to see the dairy industry and goodwill ambassadors, such as myself, helping out and volunteering at numerous events all across Iowa. I enjoy answering questions and letting people know about the benefits of dairy products.”

❑ “I feel the most exciting aspect of the dairy industry is the farmers and especially the youth who take such pride in their cattle and the land that they grow and raise. It is such an amazing industry to be part of because everyone is hard working and is passionate about what they do. With qualities such as these, the dairy industry will always be a great success.”

As the Iowa State Princess, Katie Adams will serve as the official goodwill ambassador for nearly 2,000 Iowa dairy farmers during the coming year. Over the next 12 months, she will participate in public appearances, speaking engagements and other promotional activities across Iowa. In the role of Alternate Dairy Princess, Stacy will assist her in some of these duties as well as appear at promotions of her own. Both princesses will receive scholarships from the Iowa Division of Midwest Dairy Association.



**Iowa State Alternate
Dairy Princess
Stacy Fitzpatrick**
greeley, ia

Getting to Know Stacy Fitzpatrick . . .

❑ Stacy is a senior at Edgewood- Colesburg High School. In Fall of 2010, she plans to attend Iowa State University to study Agricultural Business and Animal Science with an emphasis on Dairy Science.

❑ The Fitzpatrick's milk 60 Holsteins and Stacy helps with the milking, feeding heifers and baby calves, and any other necessary chores. She also relief milks for area dairy producers.

❑ Stacy enjoys teaching students the importance of 3-A-Day and the nutritional benefits dairy products provide. She also helps the younger kids on the county judging and quiz bowl teams.

❑ Stacy is involved in FFA (treasurer), Future Business Leaders of America, HS Student Council (Vice President), National Honor Society, Yearbook, Meals on Wheels, and volunteers as an elementary tutor. She is Treasurer of the Honey Creek Helpers 4-H and a member of the Delaware County Dairy Quiz Bowl and judging teams and the Iowa Holstein Association.

Next month, you'll hear from the members who participated in the other state dairy ambassador contests.

MORE ROYALTY FOR SWISS VALLEY

Iowa Brown Swiss Dairy Princess

The 2009 Iowa Brown Swiss Dairy Princess is Kayla DeVore from Wilton, Iowa. The daughter of Swiss Valley Farms members Richard and Vanessa DeVore, Kayla truly loves her Brown Swiss cows. Richard says "Kayla is the reason there are still cows on this farm."

Kayla is a 2008 graduate of Wilton High School and is currently attending Northeast Iowa Community College in Calmar, enrolled in the Dairy Science program. Her goal is to come back and take over the family farm. She was busy in August at the Iowa State Fair, handing out awards to Brown Swiss cows on the Blue Ribbon Row.

Iowa Brown Swiss Dairy Princess
Kayla DeVore
wilton, ia



Retiring 2008 Iowa Alternate Princess

Leah Henkes had a busy year as the 2008 Iowa State Alternate Dairy Princess. The daughter of Swiss Valley Farms members Trent and Leslie Henkes of Luana, Iowa, Leah is back to school as a sophomore at Iowa State University. She wants to eventually be a high school agriculture teacher.

The Henkes milk 55 registered Holsteins. Their farm name is Henkesen Holsteins and they take great pride in their genetics. Leah grew up learning to love dairy, a love she has spent the past 12 months sharing across Iowa with hundreds of school children and adults in her role as the Alternate Dairy Princess.



2009 Iowa State Alternate Dairy Princess
Leah Henkes
luana, ia

Leah's dairy promotion career got off to an early start when she was selected the 2000 Little Miss Squirt for Clayton County. Since then, she has been active in 4-H, FFA, National and Iowa Junior Holstein and now, Iowa State Dairy Science Club. She was the 2008 Clayton County Dairy Princess, which led to her success in the State Princess Program.

"No matter where life takes me after college, I want to be involved in agriculture and especially the dairy industry," Leah says. "My life has always been agriculture and it always will be; it runs in my blood."



Clayton County Dairy Princess
Kendra Moser
colesburg, ia

Moser is Clayton County Princess

Kendra Moser is the 2009 Clayton County Dairy Princess. She is the daughter of Todd and Lynn Moser of Colesburg. Kendra is a senior this fall at Edgewood-Colesburg High School. She is involved in 4-H, FFA, FBLA (Future Business Leaders of America), Speech and National Honor Society. Kendra loves to serve ice cream at promotions and talk to kids about dairy products. Her future plans are to go to college and pursue a degree in the medical field.

THE NEXT GENERATION OF PROMOTERS



Little Miss Squirt

Britney Deutmeyer, 9, is the 2009 Little Miss Squirt for Clayton County. The daughter of Tim and Karen Deutmeyer of Strawberry Point, Britney is a 4th grader who helps her dad feed the calves and bring the cows down to the parlor. She is also good at opening, shutting and watches the gates. This past summer, she served ice cream in grocery stores and banks and attended many parades.



Prince Farming for Dubuque County

Ryan Cook of Worthington, Iowa was selected the 2009 Prince Farming at the Dubuque County Dairy Banquet. Ryan, 6, is the son of Randy and Amy Cook, Swiss Valley Farms members who milk 135 Holsteins. Ryan is a first grader at Western Dubuque School in Dyersville where his favorite subjects are math and recess. His job in the dairy is to feed milk and grain to the calves, wash the cow towels and fill the teat dip cups. Ryan also enjoys helping his dad with the field work.



Heims is Mr. Herdsman

Mitch Heims, 6, son of Swiss Valley Farms members Dale and Michelle Heims of Delhi, Iowa, was chosen the 2009 Delaware County Mr. Herdsman. Mitch is in first grade at Maquoketa Valley school. His parent's milk 70 Holsteins and Mitch likes to help his mom feed the calves. He also loves to play with his older brothers Eric and Brian. He says his favorite dairy food is, of course, ice cream!

KAISERS ARE NAMED 'FARM FAMILY OF THE YEAR'



Tom and Julie Kaiser and their family were honored to be named Cuba City Farm Family of The Year. They have four sons, Kyle, Kevin, Scott and Benjamin. For the past 10 years, the Kaisers have farmed on 158 acres outside of Cuba City and they represent the third generation in the Busch family to farm there.

Tom and Julie have a combined herd of 50 registered Brown Swiss and grade Holsteins. They milk three times a day at 6 am, 2 pm, and 10 pm. Tom does all the milking with Kyle helping as a relief milker. Besides getting help from their sons on the farm, they also get help from Julie's parents David and MaryJane Busch and their neighbor Gene Kowalski. Tom and Julie were Outstanding Young Cooperator Contest winners in 2006 and are still active on the YC Steering Committee.

PERFECT SURVEY SCORES



HILLERS -- GUTTENBERG, IOWA

Bob and Joyce Hillers, Guttenberg, Iowa, have been farming for 38 years and their son Jeff and his wife Jess started farming with them in 2000. They milk around 80 Holsteins in a double-8 parabone parlor. The Hillers farm around 185 acres of corn, hay and oats. To achieve a perfect survey score, Joyce says, "We pay close attention to detail and cleanliness."

Left, Robert and Joyce Hillers stand with their son Jeff and his wife Jessica and their grandchildren Tim and Becca.

BLANCHARD DAIRY -- CHARLOTTE, IOWA

Blanchard Family Dairy LLC, Charlotte, Iowa was pleased to see a perfect score on their recent survey sheet. Owner Mitzi Blanchard was born and raised on a dairy farm and started dairying on her own in 1988. With her five sons helping her, Blanchard Family Dairy LLC was formed. The Blanchard's milk 785 cows with the majority of them being crossbreds.

Mitzi says she and her sons strive to keep the dairy clean everyday as if a tour or an inspector was about to show up. "I believe if you are in the food producing business, that's the only way to be."

At right, Mitzi Blanchard stands with her sons Brian, William, Ben and Brent. Seth is currently away at college.



BREITSPRECKERS -- LANCASTER, WIS



Gerald & Judy Breitsprecker, of Lancaster, Wis., recently got a perfect score on their survey. The Breitspreckers milk 110 Holsteins with a "handful of Jerseys" thrown in. Daughter Peggy has been their herdsman for the past four years. Peggy says they don't keep anything extra laying around in the milkhouse and this could have helped with getting the perfect score.

Above, Judy & Gerald Breitsprecker stand with their daughter Peggy.



Above, Tom Kunkel, right, stands in the milk house with two of his hired men, Salvador Gomez and Jose Perez.

HELBINGS -- CUBA CITY, WIS



John & Nancy Helbing of Cuba City, Wis, recently received a perfect survey score. The Helbings milk 32 Holsteins and get help from their son Ben, 16. What is their tip for getting a perfect score? "Clean everything out!", Nancy says.

Left, John & Nancy Helbing of Cuba City, Wis., stand with their son Ben in the milk house.

KUNKEL FARMS -- CUBA CITY, WIS

Kunkel Farms Partnerships in Cuba City, Wis, received a perfect survey score. Owner Tom Kunkel says he and his four hired hands are milking 140 Holsteins. "My farm is always well kept and you want to carry that inside the dairy to make it look nice, too." Tom says he has held several open houses on his farm and he tries to keep it looking survey good all the time.

at the mardorff's

BROTHERS CARRY ON THE DAIRY

by Nancy Feeney

Clifford Mardorf and his younger brother Les are proud to have received their 30 and 27-year Quality Milk Awards at last winter's Swiss Valley Farms district meetings. It turns out this is just one of the many things this longtime Monticello, Iowa dairy has to feel good about.

The history of this true family farm goes back many years since they are an Iowa Century Farm – and then some. There has been a Mardorf farming on this land since 1898, when Conrad Mardorf first came to the United States.

“He got the farm, got married and became a US citizen all in the same year, 1898.” Cliff Mardorf says. “He met his wife in America.”

“There was an uncle, a Rev. Mardorf, who went back and forth to Germany,

bringing more immigrants with him,” Les says. “He also started several Lutheran churches in this area.”

Cliff and Les' grandfather George started the dairy. Their father, Richard, says, “I started milking as soon as I was old enough to get behind a cow. I soon learned it was better to be behind the cow rather than under her!”

Richard, 85, is long retired, and he and his wife Irene still live on the home farm. Clifford, 58, and his wife Rose, live a short walk from the farm. Les, 56, and his wife Linda live a short drive away in Sand Springs.

A long-time member of Mississippi Valley Milk Producers, Richard Mardorf's achievements include being elected a MVMPA Director from his district in 1972, actively serving on that Board for

12 years. While serving on the Board, Richard recalls he voted on the co-op's name change from MVMPA to Swiss Valley Farms, aligning the co-op with the growing popularity of that name brand. Also during his Board tenure, the co-op purchased the land in Monticello, Iowa, where the Swiss Valley Ag Service (now Innovative Ag Services) established its main headquarters.

Both Cliff and Les have degrees from Iowa State University. Cliff studied farm operations and agronomy; Les pursued a vocational agriculture degree. After graduation, Cliff returned to the farm to work with his father. Les taught vocational agriculture in high school for five years and then worked for farm credit for another year before deciding to join his brother and father on the farm.



Richard Mardorf is flanked by his sons Les, left, and Clifford. The Mardorf farm has been in the family since 1898.

Today, the brothers milk 45 Holsteins. They raise steers out for beef and feed out 200 hogs. "We call them 'hobby hogs' these days," Les says. The family farms on 375 acres, 200 on the home farm with the rest rented.

Cliff handles the cows and the milking and Les takes care of the calf chores, hog chores and the feed grinding. Richard makes a point of coming to the milk house after the milking is over and adds soap to the pipeline to get the washing process underway.

In his younger days, Cliff and Les participated in Swiss Valley's Young Cooperator program, attending their regional meetings. In the '80's, computers were just beginning to make their mark on the agriculture scene. In 1988, the Mardorfs installed an Optech electronic cattle feeder. The cows each wear a magnetic tag around their necks. When she steps up to one of the three feeding stations, the computer reads the tag's information on that particular cow's nutritional needs and deposits the necessary mix of add-ins of distillers' grain and cottonseed pellets.

"I don't think there are anymore of

these around," Cliff says. The system works fine and Cliff says he can still call the company in Ohio and troubleshoot with a technician if a problem does arise. Apart from this special system, the cows have access to feed bunks of haylage and corn silage. The Mardorfs use an auger to mix this feed from a silo and relay it to the bunkers.

The brothers agreed that it's been a tough year to make dry hay in their area, with rain storms rolling through every few days. "We wrap our round bales in plastic and let them ferment," Cliff says. "This makes good hay."

Looking back on another year, the brothers recalled that 1988 was a tough year to be farming for the opposite reason. "It was hot all the time and there was a bad drought," Cliff says. "The corn had a sour smell to it. You knew it was burning up." He also remembered that 1988 was the year of their lowest somatic cell count ever, 36,000, due to the extremely dry weather. "But if a cow

did get an infection, she usually died due to the severe heat stress."

Currently their somatic cell counts run between 125,000 to 150,000.

"We owe it all to Lynne," Cliff says, referring to Lynne Melchert, their Swiss Valley Farms field rep. Les agrees with his brother. "She told us a couple of times when our hot water heater wasn't working properly," he says. "She keeps on top of things," Cliff adds.

Farm life also lends itself to a couple of fulfilling hobbies for these brothers. Over the years, Cliff has indulged his fondness for insects and rocks. "I used to have a large butterfly collection, but the bugs got at it and ate it up." These days, butterflies are not as plentiful as they once were, he pointed out. He launched into a litany of butterfly names, commenting on the last time he saw one of them. While he no longer catches and mounts butterflies, Cliff still enjoys catching them and other insects in his

**The Story
Continues
on Pg. 13**



At left, Les and Cliff Mardorf accept their milk quality awards at the '08 co-op district meeting. Above, Les' daughter Carrie sorts through the flowers by a water feature in her parent's backyard. Next, Richard Mardorf is seen in his '70's Board photo. Top right, Cliff learns about using computer dairy software at an '80's YC meeting.

Crossroads Dairy, Postville, Iowa

GUESE FAMILY ACHIEVES QUALITY

by Nancy Feeney

Every dairy producer has a wish list filled with things they think would make their operation run more smoothly. Swiss Valley Farms dairy producers Lyle and Barb Guese, Postville, Iowa, are no different on this score. This couple has been dairying for 38 years in Postville, Iowa.

Twelve years ago, their son Brandon, 35, joined them and that is when they formed Crossroads Dairy LLC. Six years ago, their sons Gerett, 31, and Lucas, 28, also joined the operation. This family operation now milks 350 Holsteins in a modern 12-on-a-side parallel parlor with a subway. While there is room for expansion, the family doesn't have any plans to increase their herd in the near future. "We like the number we are at," Lyle says.

Their rolling herd average is

20,312 lbs. with a 3.65 butterfat average and a 3.05 protein average. They raise their own feed, which consists of corn and corn silage and haylage. They purchase soybean meal for an additive.

For cow comfort, the Guese's use mattresses and sawdust in their free stall barn, changing out the sawdust once a week. They get sawdust delivered to them by the semi-load once a month. While comfort is always a big contributor to producing quality milk, Lyle believes that maintaining regular milking times and keeping the stalls clean gives them the biggest

return on quality in their dairy. This advice sounds simple enough but it yields good results for them. The Guese's are working their way up the Swiss Valley Farms Milk Quality Award list, picking up a second-year award at last winter's district meetings.

One thing the Guese's do that they think saves them money is not buying too much commercial fertilizer. "We have a lot of manure to utilize." The dairy spreads their manure across the farm's 900 acres, doing a great job of recycling the



Barb and Lyle Guese, on the right, stand next to their sons Gerett, Lucas and Brandon.

nutrients.

All of the Guese's have their own area of expertise at Crossroads Dairy. Brandon is in charge of the cows. Gerett handles the feeding. Lucas takes care of the calves. Barb does the bookwork. Lyle is the overall manager. And everyone helps when it is time to do the field work. Despite this large family workforce, any dairy of this size still needs a few more workers to get the day-to-day chores done. Brandon Hanson is a full-time assistant herdsman and general worker, who does a little bit of everything. Ryan Suitker is a

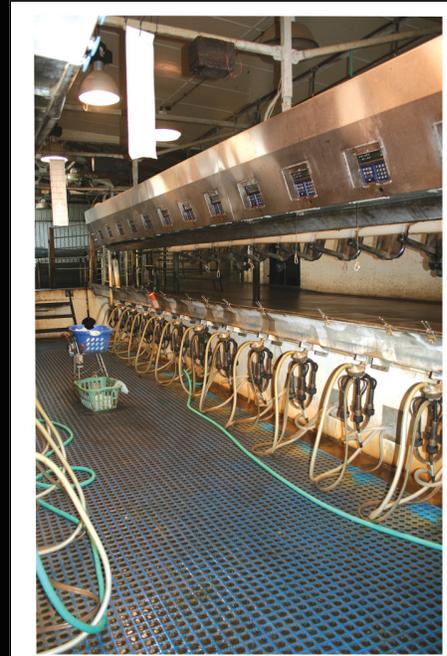
full-time general worker and Ryan Guese, Brandon's son, and Cody Behr are part-time milkers.

Getting back to that wish list, in recent years the Guese's were able to check off one of their wishes. "We grooved the cement in the freestall barns to prevent the cows from slipping," Lyle said. The wish list item they would like to implement next is to insulate the roof in their free stall barn for added warmth. "This would make it last longer and it would also make the manure scrapers work better."

This brings us to yet another

item on the wish list. If money were no object, Lyle says it would be great to temperature control the free stall barns year around. "This would make the dairy a better place for the workers as well as the cows," he says.

Let's hope this dairy family gets all their wishes granted over the next few years.



SWISS VALLEY GALS PRESENTS:

“A FUNNY THING HAPPENED WHILE I WAS AT WORK”

The Swiss Valley Gals are in for a rare treat at their Fall meetings! Life is full of fun and quirky moments and your co-op's Member Relations Department has experienced plenty of them in the past 40 years.

Retired Member Relations Director Richard Walgrave will be teaming up with Nancy Feeney, the current Member Relations Manager, to resurrect some of the funnier and more unique moments that occurred while they were on the job for Swiss Valley Farms. A special crowd-interactive style will be used so you can help them bring these moments to life. So come on down to the meeting and join in the fun! If you know either Dick or Nancy, then you know they can get themselves into some interesting situations! You won't want to miss this meeting!

Any woman who belongs to Swiss Valley Farms

Cooperative or who works for a co-op member is eligible to attend this meeting. Be sure to talk to your other area co-op members to see if you can arrange to car pool to the meeting. You can save on gas and have even more fun visiting with other Swiss Valley Gals.

Pick out the date of your favorite meeting place, mark in on your calendar and make plans to attend one of these luncheon meetings. In your August milk check, you received your green Swiss Valley Gals return reservation post card. Fill it out and mail it back so you will have your place reserved for this round of meetings. Or call your reservation in to Nancy Feeney at 563-468-6640.

Hope to see you there!

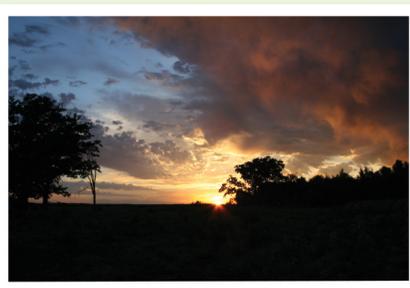
2009 FALL SWISS VALLEY GAL MEETING SCHEDULE

- TUESDAY, SEPT. 15 – BETTY'S BREAD BASKET**
-- MANCHESTER, IOWA
- WEDNESDAY, SEPT. 16 – HUCKLEBERRY'S REST.**
-- PRAIRIE DU CHIEN, WIS
- THURSDAY, SEPT. 17 – PICKWICK MILL REST.**
-- PICKWICK, MINN.

REGISTRATION: 11 AM LUNCH: 11:45 AM SPEAKER: 12:30 PM

ADJOURNMENT: 2 PM

Get Those Cameras Out! GET IN THE CALENDAR PHOTO CONTEST



Have you taken a photo on your farm or at the fair that you think would look good on the 2010 Swiss Valley Farms calendar? If so, then you may want to enter it in the SVF Calendar Photo Contest. We are looking for pictures of people of all ages living and working on their dairy farms.

It is important to note that photo reproduction quality is an important consideration!

- Be sure your picture is sharply in focus.
- If you are using a film camera, make a good quality 8" by 10" or 5" by 7" print and mail that in. Please include a mailing label with your address on it so I can return this fine photo to you.
- If it is a digital photo, the higher the resolution, the better. Be sure your camera is on its highest pixel/quality setting.
- E-mail your digital photos to me at nancy.feeney@swissvalley.com. Don't worry about them being too big to e-mail. Our system can handle big attachments.

- If your digital photos are too large for you to e-mail, burn them on a cd and mail it to me at:

**Swiss Valley Farms Cooperative
Calendar Photo Contest
P.O. Box 4493
Davenport, Iowa 52808**

Cash prizes will be awarded for the top four photos. Any other photos we use on the calendar will receive an Honorable Mention prize.

It's never too early to start taking photos. We need them from all the seasons.

HURRY!!

Photo Contest Deadline is September 30, 2009.

Enter as many photos as you like at any time before the deadline.

Good luck to everyone! Help me build a great 2010 Swiss Valley Farms Calendar.

SWISS VALLEY

WELCOMES NEW MEMBERS

MARK & KATHY BOWERS
FORT ATKINSON, WIS.

RICHARD DE RUYTER
SEYMOUR, WIS.

JOHN & DONNA SHERMAN
WHITEWATER, WIS.

ALLAN SCHUMACHER
MALONE, WIS.

FREUND DAIRY FARM LLC
FOND DU LAC, WIS.

JOHN PRANSKUNAS
EDEN, WIS.

ROCK-N-RICH HOLSTEINS
CROSS PLAINS, WIS.

RODNEY A. HAAG
MELROSE, WIS.

MARDORF-- Cont. from Pg. 9

hands, having a look and then releasing them.

Les and his wife Linda are amateur horticulturists and their home's backyard certainly pays testimony to this. The couple enjoys propagating numerous perennials and likes to find rare ones to add to their displays.

The Mardorf family has been a positive influence on life in this area for over a century. Swiss Valley wishes these co-op members continued success and happiness.

swiss valley farms

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225 S. Clifton • Livingston, WI 53554

Plant 608.348.3932
Home 608.943.6240

Lynne Melchert
117 Culver Rd. NE • Hopkinton, IA 52237

Office 563.926.2363
Home 563.926.2794

Jim Murphy
430 Linden • West Union, IA 52175

Office 563.422.5789
Mobile 563.380.0393

Jim Schmitz
304 Dale Dr. • Montfort, WI 53569

Office 608.943.1172
Cell 563.599.2400

Cheryl Zablocki-Wagner
W 1919 Hofa Park Dr. • Seymour, WI 54165

Office 920.822.2933
Mobile 563.663.1306

Bob Zielsdorf
309 North St. • Sparta, WI 54656

Office 608.366.1770
Home 608.269.5452

During the Month of July
these Swiss Valley Farms
Members averaged below 100,000 for
their Somatic Cell count.

ARENDS, DARWIN & DULCI	99,000
BAUS, RON & MARY	86,000
BIERSCHENK, CARY & JENNIFER	56,000
BREUCKMAN, CHAD	90,000
CAROLAN, KEVIN & DONNA	48,000
DAMROW, DON	86,000
DEAVER, MIKE	97,000
DREIER, RANDY D.	88,000
ENGELKEN, ELMER	97,000
GRAND CENTRAL JERSEYS LLC	96,000
HENDEL FARMS	69,000
HICKORY VALLEY FARMS	97,000
KETCHUM, ROBERT C & TERRI A	69,000
MEIER, BRIAN	92,000
MEIER, CHERYL	92,000
MEIER, MIKE	92,000
MILLER, MERLYN W	70,000
PETERSON, PER K.	78,000
REGO, DAVID & LINDA	84,000
SCHAEFER, JEFFREY G	96,000
SCHAEFER, KURT	96,000
SCHAEFER, SUSAN	96,000
SCHMITZ, KENNETH & MARLUS	85,000
SEXTON FARMS	90,000
STEGER, TIM & TERRY	82,000
THOMPSON, LARRY & LIANE	80,000
WEIER, HARRY A	51,000

Somatic Cell Range % of **A** Farms

0 - 100,000.....	4%
100,001 - 200,000.....	18%
200,001 - 300,000.....	25%
300,001 - 400,000.....	23%
400,001 - 500,000.....	15%
500,001 and above.....	15%

Somatic Cell Range % of **B** Farms

0 - 100,000.....	8%
100,001 - 200,000.....	13%
200,001 - 300,000.....	15%
300,001 - 400,000.....	15%
400,001 - 500,000.....	8%
500,001 and above.....	41%

FOR SALE:
7 Holstein heifers due in
September. Gary Nadermann,
Dyersville, Iowa. Phone 563-
875-7875.



Members who would like to get their milk test results can call our
toll free number: **800.397.7669**

Our Dubuque Procurement office is staffed with real people (no recordings) on Monday through Friday 7:30 a.m. to 4:30 p.m. and on Saturday from 8:00 a.m. to 12:00 Noon.

COUNTRY STORE

REFERENCE



50 YEARS OF FARMER



50th Logo Swiss Valley T-shirt Available in M & S in navy and light blue in both long and short sleeves. 3XL available in Navy long sleeves. 2XL & 3XL available in Light blue short sleeves.

CLOSE OUT SALE PRICE NOW \$6

Brown Hooded Sweatshirt with SVF name across front M & L **\$22** XL **\$23**

Junior T-Shirt in Two-Tone Brown and Teal with 3/4 sleeves. Great for the young ladies. These ladies' sizes run ~~small~~.

M - XL **\$14 REDUCED! NOW \$6**

Bonnie Mohr Note cards a package of 8 note cards, that feature the Swiss Valley sunset painting by Mohr. Pack of eight **\$5 REDUCED! NOW \$3**

White Plastic Cheese Wire with two cutting sizes. SVF logo on the handle. **Price: \$2**

White Plastic Cutting Boards 9 by 7 inches plus 5-inch handle. **Price: \$5**

SVF Stocking Cap warm, knit stocking caps, navy blue with red stripes & SVF name woven into cuff. **Price: \$5**

T-Shirt in Two-Tone Brown. M - XL & 2XL ~~\$14~~ **NOW \$9 REDUCED!**

Junior T-Shirts in Two-Tone Blue with capped sleeves. CUTE! Great for the young ladies. These sizes run VERY small.

S - XL ~~\$9~~ **NOW \$5** 2XL ~~\$10~~ **NOW \$5**

ITEM	QTY	SIZE	PRICE	TOTAL
Two-Tone Brown				
50th Logo T-shirt				
Navy Short				
Light Blue Short				
Navy Long				
Light Blue Long				
Hooded Sweatshirt				
Round Cheese Bd				
Wire cheese cutters				
Stocking Hat				
Bonnie Mohr Notecards				
Swiss Valley Farms Cutting Board				
TOTAL AMOUNT ORDERED				
ADD SHIPPING CHARGES				
TOTAL AMOUNT DUE				

Name _____

Address _____

Phone _____

SEND CHECK OR MONEY ORDER TO:

Swiss Valley Farms, Sales Items
P.O. Box 4493, Davenport, IA 52808
All prices include tax. Allow 3 weeks for delivery.

Shipping Charges	Purchase Amount	Add
	Up to \$20	\$5
	\$20.01 to \$40	\$7
	\$40.01 to \$60	\$8
	\$60.01 to \$80	\$9
	Over \$80	\$10

Your copy of

SWISS VALLEY FARMS COOPERATIVE

Dairyman



Post Office Box 4493
Davenport, IA 52808

Address Service Requested

PRSR STD
U.S. POSTAGE

PAID

Permit No. 141
Davenport, IA

Hurry!!!

Outstanding YC Contest is Sept. 9

Calling all Swiss Valley Farms Young Co-operators! September 9th is the date of the Outstanding Young Cooperator Contest. It will be held in Prairie du Chien, Wis. at Huckleberry's Restaurant off of Hwy 35 on the south side of town.

The contest will begin at 11 a.m. with an informal "getting to know you" chat and luncheon with the co-op Board's Industry and Member Relations Committee. Individual interviews will be held after lunch.

The top two winners will be representing Swiss Valley Farms at the next National Milk Producers Federations annual Dairy Summit, which will be held in November in Dallas, Texas.

Contact Nancy Feeney at nancy.feeney@swissvalley.com to get a YC Contest application. Or call Nancy at 563-468-6600 to get an application sent to you or to ask questions regarding the contest or the trip.