

# Dairymen

JULY 2010



**BLUE HYLL DAIRY  
AHEAD ON RECYCLING**



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## Swiss Valley Farms Cooperative

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### Nancy Feeney

Editor/ Member Relations Mgr.

Swiss Valley Farms, Co. will produce, distribute and sell value-added, quality products for our:

Customers & Consumers  
Owner/Members  
Workforce

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# Luana Expansion & Dalbo Sale

by Don Boelens

**A**s your CEO, I am pleased to announce some exciting new developments within your cooperative.

As you may have noticed in the May Dairyman, there is a lot going on at the Luana, Iowa cheese plant. The upgrading and expansion of this plant is well underway with the completion of the construction of a new silo alcove and installation of new milk processing equipment. Luana now has a new raw milk silo alley that provides a better physical separation between the unpasteurized milk and pasteurized milk/finished product areas. Three new 60,000-gallon silos were put up, increasing the milk storage volume over 20%. This expansion also left some room for more silos to be added in the future when cheese production at the plant increases even more. The old raw milk silo area was land locked with no room to grow.

The next phase of this Luana expansion is currently being planned and includes expansion of the plant's footprint and the development of new process and innovation/modifications to our equipment.

Targets for the next twelve months and beyond will feature additional new



CEO Don Boelens

equipment and further innovations/improvements. We're pleased that we've already increased employment in this plant, and we're enjoying 20% increased cheese production. This new expansion will increase our cheese production by another 20%. This is great news since our sales volume on Swiss and cream cheeses has increased dramatically in the past year. Swiss cheese, in particular, is riding a wave of popularity. Cream cheese is popular in Mexico and other foreign countries, presenting us excellent export opportunities.



Put It In Writing

## Animal Care Protocol

This all means we can run more of our quality member milk through this plant and generate even more patronage income for the co-op.

Another development for the co-op in the past month was the sale of our Dalbo, Minnesota plant, which was once part of Rochester Cheese LLC. The focus of this plant was on the processing of hard Italian cheeses. All of these cheeses were outsourced. No member milk was ever used at this plant. DairiConcepts of Springfield, Missouri purchased the Dalbo facility and related hard Italian cheese business. By selling the Dalbo plant, which generated no patronage income, we can further lower our co-op's debt as well as fund our expansion at our flagship Swiss cheese plant in Luana, which has been a part of this cooperative since 1967.

I told you at the past district meetings that exciting opportunities were heading our way and I had never been more excited than now to be CEO of this cooperative. Some of these opportunities are now coming to fruition and you will be hearing more news as the summer progresses. We will continue to focus on our commitments to member-owners and our company goals in a financially sound manner. Commitment to our member-owners, devotion to our customers, dedication to our employees and a strong commitment to our company's growth remain core components of our business strategy.

**Y**et another undercover video taken on a dairy farm has produced some unsettling results. This time, it was on an Ohio dairy farm. The video that is now on the internet is so disturbing; it is not for the faint of heart to watch.

Obviously, dairy farms that allow employees to treat animals in such a cruel manner should be investigated. American dairy farmers have a long-standing reputation for caring for their animals. There is a symbiotic relationship between dairy producers and their cows: the dairy producer takes good care of the cow and she, in turn, takes care of the dairy producer by producing wholesome milk that the farmer converts into a livelihood.

But undercover videos like these should be a red flag to all dairy producers to be sure all their employees understand the correct animal care protocols expected on their farms. Furthermore, dairy producers should be vigilant to ensure all their employees are following the protocols.

Here are some basic guidelines:

**Set expectations for animal care.** If you don't have them already, establish animal care protocols, get them down on paper and train your employees to follow them. Require ANY farm worker who handles animals to sign a document stating they understand

your animal care expectations, and ask them to immediately report any actions they might observe that do not comply.

**Do the right thing.** Above all else, make sure your farm is exceeding all expectations for animal care, cleanliness and environmental responsibility -- whether there is a camera on you or not.

**Hire the right people.** Do background checks, reference checks and ask to see actual Social Security cards. Put new hires on probation and watch them closely. If something doesn't feel right, it probably isn't.

**Empower your farm workers.** Let them know of their importance as team members in protecting your farm and your animals, and that you expect them to immediately report any strange behaviors or actions, or if they suspect any undercover activity on your dairy.

**Maintain strict security procedures on your farms.** Now more than ever, keep doors locked and be mindful of what's happening inside and outside your farms.

**First and foremost, be vigilant in the care of your animals.** That's the best PR you can give yourself and the rest of America's dairy farmers.

For more information on establishing an animal care protocol, go to <http://www.nationaldairyfarm.com>.

Clinton, Iowa members

## YC National Chair Couple Travel to DC

by Nancy Feeney

A recent trip to Washington D.C. was the first step in the journey of Marty and Lisa Burken of Clinton, Iowa as they fulfill their role as national Young Cooperator Chair Couple on the NMPF YC Advisory Board. It was a whirlwind three days of meetings, briefings and planning sessions, all a necessary part of

pulling together a memorable national meeting this fall for young cooperators across the country who attend the NMPF

National Dairy Summit in Reno, Nev.

While in DC, the Burken's chaired the YC advisory committee planning session. Speaker topics were brainstormed with other YC couples from across the nation as the group planned the fall NMPF meeting. The next morning involved a legislative issues briefing from NMPF officials, followed by afternoon visits with Congressmen on Capitol Hill.

The Burkens met with Iowa Sen. Chuck Grassley and his aide Amanda Taylor as well as Congressman Bruce Braley's legislative aide Allen Chatt. The next morning, they joined a breakfast meeting with Iowa Senator Tom Harkin and his aide Mark Halverson. The Burkens also attended a June Dairy Month reception on Capitol Hill and parts of the NMPF summer Board meeting along with Swiss Valley Farms NMPF Board representative Patrick Schroeder from Lancaster, Wis.



Marty and Lisa Burken visited Capitol Hill twice to meet with Senators Tom Harkin, above right, and Charles Grassley, above left. They are currently serving as the National YC Chair Couple on the NMPF YC Advisory Board.

# BLUE HYLL BIG ON BEING GREEN

Every dairy has a beginning. Marty Burken can trace his roots back to a 60-cow dairy in Clinton, Iowa started by his father Loran Burken in 1968. Marty grew up milking cows with his dad and older brother Mike. Both sons later enrolled at Iowa State University to study Ag Business. Following his graduation in 1991, Marty returned to the home farm, joining his dad and brother. They were soon milking 100 Holsteins.

In 1999, Marty and Mike formed Blue Hyll Dairy LLC and the herd increased to 250 cows. Marty handles the dairy operation and Mike oversees all the machinery and the cropping enterprise on the dairy's 3,500 acres. Loran was still on board working with his sons everyday.

By 2000, Blue Hyll was milking 500 cows in a new double-12 milking parlor. In 2004, a new 250-cow free stall barn and calving facility was built and another 250 cows were moved in. Two years later, a new 300-head heifer facility was built. Previously, the heifer raising had been farmed out.

Today, 750 Holsteins are milked three times a day with a rolling herd average of 24,700 lbs. Blue Hyll employees 19 workers. Eight employees handle the milking, which takes 21 hours. About 50 fresh cows get milked four times a day. "We used to milk them six times a day and then we went to five," Marty says. "Then we settled on four to give

them adequate rest in between milkings." Blue Hyll raises all its feed – alfalfa, corn and soybeans – and still markets half of the crops.

While being "green" is now all the rage around the world, Blue Hyll Dairy has been ahead of the curve for a decade on recycling its resources. Marty says that the same water is used three times on the dairy.

First, it is used to cool down the milk via the milk chiller. Second, the slightly warmed water coming out of the milk chiller is used to water the livestock. And third, the water recycled from the manure is used to flush waste and sand from the barns. About 120,000 gallons of recycled water are used every day.

Since cow comfort is king at Blue Hyll, sand bedding is used and the cows love it, Marty says. A skid loader attachment is used daily to groom the sand beds, raking and turning the sand. Sand flushed from the alleyways goes through a sand settling lane. All sand is reclaimed and allowed to sit and dry out for a month in the sun before it is brought back and used for bedding again.

Over the years, Blue Hyll has cultivated a niche market by pursuing yet another recycling avenue . . . manure composting.

Marty says the Blue Hyll composted manure is a huge hit with local gardeners. In fact, the dairy ships

**Story continues on Page 6**



## BLUE HYLL DAIRY ----- CONTINUED

### About the Burkens:

Marty and Lisa have three daughters: Hannah, 11; Haley, 10, and Hillary, 6, who are featured on this month's cover with one of their many favorite calves.

Marty is a graduate of Iowa State University with an Ag Business degree. Lisa graduated from Iowa Methodist Nursing School and has been working as an nurse at Mercy Medical in Clinton. In 2009, she received a bachelor's in Organizational Management from Ashford University and now works as a case manager at Mercy.

The entire family is involved in dairy promotion through the Clinton/Jackson Counties Dairy Promotion group. Youngest daughter Hillary is the 2010 Little Miss Dairy Maid, an honor her older sisters have shared before her.

Marty and Lisa are proud of their part in starting "Lunch on the Dairy Farm" last year through this promotion group. The first "Lunch" was held on Blanchard Family Dairy in Charlotte, down the road from Clinton. Around a thousand people attended, many of them local civic leaders and state congressional reps. Marty and Lisa hope to get a similar turnout this year for the promotional group's June Dairy Month event.

truck loads out to gardeners on a regular basis. "A local, prize-winning giant pumpkin grower thinks he can't grow a pumpkin without Blue Hyll compost." Photos of the prize-winning pumpkins adorn the hallway outside Marty's office, where visitors and employees can see them.

The composting process begins when the waste is flushed from the free stall barn four times a day using recycled water. After flushing, the waste goes into the sand settling lanes first, and the sand settles out and travels to two cement storage tanks. From there, the liquid is pumped into a manure separator. The solids are removed. Some of the manure solids



are directly applied to crop ground. The rest of the solids are trucked to a composting site where they are dumped into rows four feet high and six feet wide. A machine goes down these rows turning the manure so it can heat and compost evenly.

"It ends up looking just like dirt and is great for fertilizing," Marty says. "There are other beef producers in the area who come by and get Blue Hyll composted manure to put on their gardens."

Marty and Lisa were named one of the two Swiss Valley Farms 2009 Outstanding YC Couples and represented Swiss Valley at the NMPF annual meeting in Dallas

last November. It was at this meeting they were elected to their national chair couple position by the other members of the 2010 YC Advisory Board. They are the first Swiss Valley Farms members to hold this top national leadership position. The couple encourages other Swiss Valley Farms Young Cooperators to attend the co-op's two-day YC conference in February and take advantage of all the opportunities the YC program has to offer, locally and nationally. As other Swiss Valley YC couples have discovered over the years, the YC program can lead to wonderful, lasting friendships and exciting leadership opportunities.

Doug & Corinne Ihm

## A TYPICAL WISCONSIN FAMILY DAIRY

Doug and Corinne Ihm of Cassville, Wisconsin are a typical young dairy family raising their three children on the farm, amongst the cows and the barns. Something a little less typical about their lives is that Doug and Corinne are 2009 Swiss Valley Farms Outstanding YC Contest Winners. They represented Swiss Valley Farms at last year's NMPF Dairy Summit in Dallas, Texas and they will be traveling to Reno, Nevada this fall to attend the 2010 Dairy Summit.

On the farm, Doug and Corinne get lots of help from their children: Andrew, 13; Samuel, 8, and Allison, 6. "The kids help with the milking, with washing the parlor walls, loading the TMR and, of course, feeding the calves," Doug says. This is all to the good, since Corinne, like many dairy wives, holds a full-time off-the-farm job. She is a commercial account executive at a local insurance agency. Doug gets help from his father, Francis Ihm, who started this dairy in 1978 with his wife Marilynn. Doug started a partnership with his parents in 1998. He and Corinne took over the entire operation this past January.

The Ihm dairy sits on 210 tillable acres tucked into the low rolling fields of Cassville. They milk 85 on-test Holsteins in a swing-seven parlor, which Doug says was the best improvement he ever made on the dairy. They raise most of their own feed.

When asked if he had any favorite cows, Doug laughed and said, "My favorite cow is any cow that produces 25,000 pounds or more on her first lactation!" Doug said their son Sam once had a favorite cow named Horny. "After his milking chores were finished, Sam would go and lay by her in the free stalls and pet her and talk to her about his day. That cow was a pretty good listener!"

Over the years, Doug has discovered

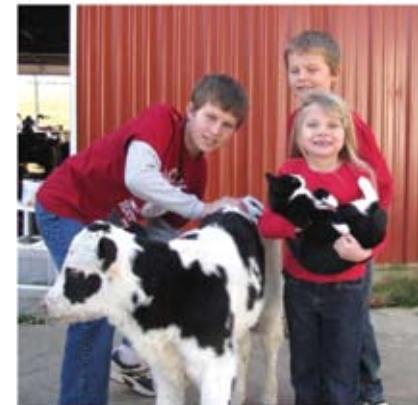


Top photo, Doug and Corinne Ihm found a sunny day for a family photo on their farm. Their children are: from left, Allison, Samuel and Andrew. Above, Doug and Corinne attended the NMPF Dairy Summit in Dallas last November.

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## DOUG & CORINNE IHM ----- CONTINUED

Clockwise from top left: The Ihm children, Andrew, Sam and Allison, show off their favorite "pets". Doug and Sam check on the cows. Sam works with a calf. Andrew pushes up feed with the skid loader. Sam and Andrew bring water to the calves.



that maneuvering the farm equipment up and down the hilly country lanes is always a challenge. He recalls pulling a gravity wagon up the driveway when it suddenly broke free and proceeded to roll back down the slope. "It ended up in the ditch, right next to a mailbox by the roadside, of course, where everyone could see it."

The Ihm's enjoyed their experiences at the national YC meeting last year and are looking forward to attending the 2010 Reno meeting. "The YC program is an excellent source of information and a great way to get together as a group with people who have the same interests as you." Among their favorite speakers at the Dallas meeting were the CEO of Dominos Pizza who discussed the synergy that restaurant has developed with Dairy Management Inc.'s cheese and milk promotions. It was the first time the couple had ever heard Jolene Brown, the agriculture-oriented motivational speaker. "Jolene had some interesting information to share with dairy producers about life on the farm and working with your family," Doug says. Doug and Corinne also enjoyed interacting with the Young Cooperators from all across the country who attended this Dairy Summit.

Get Those Cameras Out!

## GET IN THE CALENDAR PHOTO CONTEST



It's not too early to start taking photos for the 2011 Swiss Valley Farms Member Calendar. Remember, a good calendar needs photos from all the seasons!

Photo quality and sharp focus are major considerations. A picture must be enlarged to 11" by 9" in order to fit on a calendar page. Large file digital photos are the best. If you don't have a digital camera, make an 8" by 10" print of your photo and submit that. Only submit photos that you personally have taken. Photos taken by non-member, professional photographers can not be used.

Fill out the form below and include it with your submission. If you are e-mailing the photo, include all of this information in your e-mail at the time of submitting the photo. Then please mail a signed copy of this form to Nancy Feeney at the address below.

**Name of person who took the Photo:**

---

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Phone Number:** \_\_\_\_\_

**E-mail address:** \_\_\_\_\_

**Farm Name or Producer #:** \_\_\_\_\_

**Names of people in the photo:** \_\_\_\_\_

**Where was the photo taken:** \_\_\_\_\_

**Who is your Swiss Valley Field Rep?** \_\_\_\_\_

**Signature of Contributor:** \_\_\_\_\_

**Important Information:**

- All submitted photos become the property of Swiss Valley Farms Cooperative.
- The entry form on this page will serve as a permission slip to use the photo in printed materials and/or for advertising purposes. All entries must provide all of the requested information in order to qualify.
- No images will be returned.
- By signing the official entry form, you understand that the images will not be returned and each photo submitted comes with full and exclusive rights for Swiss Valley Farms Cooperative to print the photo, without credit, in Swiss Valley Farms literature, without further obligation to the photographer or those people who have their person or items in the photo.
- Please submit Landscape/Horizontal photos only, so they will fit on a horizontal calendar page.
- Submit your entries by Sept. 30, 2010 to:

**Swiss Valley Farms Cooperative  
Calendar Photo Contest  
P.O. Box 4493  
Davenport, Iowa 52808**

**OR**

E-mail photos to:  
[nancy.feeney@swissvalley.com](mailto:nancy.feeney@swissvalley.com)

Cash prizes will be awarded for the top three photos.



# MEMBER SECURITY TO THE RESCUE!

**W**hile this past winter was hard on everyone, Johan and Yolanda Koezen of Tukker Dairy experienced a tougher winter than most. Like everyone in the Midwest, it just kept snowing at their dairy in Rolfe, Iowa. On January 7, the latest storm had piled three and four-foot drifts on the roof of their freestall and compost bedding barn. This weight caused the roof to collapse and 10 cows died as a result. The Koesens felt fortunate that the Swiss Valley Farms Member Security Program was there to cover their significant milk production loss for the next 60 days. Field Supervisor Tom Tegeler assisted the Koezens with getting their Member Security claim filed and put before the co-op's Board. "I took the average daily milk they shipped 15 days prior to the snow storm and compared it to the average milk shipped for 60 days after the storm to calculate the dairy's lost income," Tom says. Last month, Tukker Dairy received a Member Security check from Swiss Valley to compensate them for this loss.

As it turned out, this roof collapse during a heavy snow storm was just the beginning of the run of bad luck during an already hard winter.

On January 31, a truck unloading commodities at a shed on the dairy suddenly broke free and rolled into the dairy office, knocking down the wall. Fortunately, no one was injured in the accident. Then, in mid-February, Yolanda was walking between buildings on the farm when a large icicle broke free and struck her on the head, knocking her out cold. A trip to the hospital and a few stitches later, Yolanda was told to lay low and rest for a few days while her concussion healed itself.

Things are back to normal now at Tukker Dairy, where they are milking 300 Holsteins and have another 100 dry cows and young stock. Their Member Security check was a welcome sight when their field representative, Roger Lenius, delivered it. Johan and Yolanda have two children, Mark, 10, and Manon, 8. They have been dairying in Rolfe for three years.



The roof of the freestall and compost bedding barn at Tukker Dairy collapsed under the weight of huge snow drifts this past winter, killing several cows and causing their milk production to plummet.



Johan and Yolanda Koezen of Tukker Dairy receive their Swiss Valley Farms Member Security claim check from their field rep Roger Lenius.

## Member Security -- Helping Members For Nearly 50 Years

The Member Security Program is an exciting Swiss Valley Farms member benefit. The program was developed by the co-op's Board of Directors and was designed to help protect co-op members' milk check income under certain hardship conditions. The program first went into effect on September 1, 1962 and has helped hundreds of members over the past 48 years.

According to an article in the August, 1962 Mississippi Valley Dairymen, "The Board reasoned that farmers usually help one another in the neighborhood when hardship strikes and felt our cooperative can do this on a larger basis through this program for its members."

Claims can be approved only by the Board of Directors at their monthly meetings and the claim must be recommended by the director in the district where the loss occurred. Any member who feels they have a claim should contact their field representative who will help them with the paper work and get their claim to their director.

Some of the losses covered under this program include:

1. Fire, flood or windstorm damage to barn and/or milk house.
2. Lightning loss of three or more producing cows.
3. Milk that must be dumped because it cannot be picked up due to snow-clogged, impassable roads.
4. Power failure at farm service entrance resulting in milk marketing loss.
5. Bovine tuberculosis loss of three or more producing cows.

# WARM WEATHER MASTITIS ISSUES

by Tom Tegeler, SVF Field Supervisor

It's July, hot weather is finally here and the cows are not happy. Dairy cows and heifers do not like warm weather. They become uncomfortable and their behaviors change to try and stay cool. The animals are attracted to shade, water, mud, manure and air movement areas that will help them stay cool. Unfortunately for the dairy producer, these areas are the home of environmental organisms like Strep uberis, Strep dysgalactiae, Klebsiella and E.coli. These organisms primarily infect udders during the dry period and around the time of calving. Infection rates decrease as the cows get further into lactation.

Wet areas allow organisms to swim into the udder rather than crawling on a dry teat. Animals are infected when the organisms enter the teat canal. Environmental infections can exist for less than 30 days and go away on their own. More than half can result in clinical mastitis due to the severity and length of time the animal is infected. Acute coliform infections can ruin a lactation and possibly lead to death of the animal.

Hot, humid weather also increases the number of organisms in bedding. New, dry bedding contains very few mastitis causing organisms. Organic materials like sawdust, straw, paper and recycled manure contain nutrients for the organisms to grow. After applying new bedding, the organisms multiply rapidly within the first 24 hours.

Animals in confinement housing using organic bedding material have the highest rate of environmental mastitis in the summer months. Washed dry sand will retain less moisture and not supply nutrients for organisms to grow.

Environmental organisms cannot be eliminated. Keeping these organisms away from the teat end is the only way to control environmental mastitis. Freshly bedded, comfortable housing areas are the key to clean and dry teat ends. Animals have to want to lie down in these bedded areas. Keep air moving to cool animals and reduce the number of flies.



**Tom Tegeler**

welcome

## NEW SWISS VALLEY FARMS MEMBERS

**BICKFORD FARMS INC. #2**  
Ridgeway, Wis.

**JOHN & CHARLEN BENNETT**  
Westfield, Wis.

**MARVIN M. BROOKS**  
Sparta, Wis.

**D & J DAIRY INC.**  
Chilton, Wis.

**STEVEN R. KROGMAN**  
Clinton, Iowa

**P. SHELDON PFISTER**  
Wisconsin Dells, Wis.

**BERNARD E. SCHWARTZ**  
Dane, Wis.

**JOHN & JUDY WIKMAN**  
Friendship, Wis.

rapid milk

## TEST RESULTS

Members who would like to get their milk test results can call our toll free number:

**800.397.7669**

Our Dubuque Procurement office is staffed with real people (no recordings) on Monday through Friday 7:30 a.m. to 4:30 p.m. and on Saturday from 8:00 a.m. to 12:00 Noon.

# Swiss Valley Gals Fall Meetings

## “Feeding the Good - Making the Most of Our Lives”

An exciting speaker will be addressing the Swiss Valley Gals at two special fall meetings.

**Gerarda Lahey-Keppler** from Epworth, Iowa will brighten our lives with her presentation **“Feeding the Good – Making the Most of Our Lives.”** Gerarda is a well known regional speaker and psychology instructor at NICC, and a big proponent in agri-tourism. She and her husband Tony recently renovated an old barn in Epworth, Iowa, turning it into a beautiful country retreat/guest house, called The Barn House. This is where the Sept 24th Swiss Valley Gals meeting will be held. The Sept. 23rd meeting will be held at Huckleberry's Restaurant



in Prairie du Chien, Wis.

Any woman who belongs to Swiss Valley Farms Cooperative or who works for a co-op member is eligible to attend these meetings. Be sure to talk to your other area co-op members to see if you can arrange to car pool to the meeting. You can save on gas and have even more fun visiting with other Swiss Valley Gals.

Pick out the date of your favorite meeting place, mark it on your calendar and make plans to attend one of these luncheon meetings. In an upcoming milk check, you will be seeing your green Swiss Valley Gals return reservation post card. Fill it out and mail it back so you will have your place reserved for this round of meetings.

Hope to see you there!

## 2010 Fall Swiss Valley Gals Meeting Schedule

**Thursday, Sept. 23** – Huckleberry's Restaurant, Prairie du Chien, Wis.

**Friday, Sept. 24** – The Barn House, 13527 Gun Club Rd., Epworth, Iowa

Time is Running Out!

## Share a Good Story About Your Hauler

Sept. 19-15, 2010 has been officially named **National Truckers' Week.**

What better way to honor your favorite trucker or milk hauler than by sharing a story with everyone about something good or something above and beyond the call of duty that he or she has done.

So please help me to honor your favorite milk hauler. Share with me any good story you would like to tell that lets the world know what a great person your milk hauler is. Any Swiss Valley

Farms member who has a good story to share should either e-mail the information to [nancy.feeney@swissvalley.com](mailto:nancy.feeney@swissvalley.com). Or, call me at 563-468-6600 and tell me your story.

Please don't delay in relaying your stories. I will need time to come out on your farm and get a photo of you and your hauler to go with the story! Deadline for getting your stories to me is July 16.

Please lend me a hand in saluting our hard working milk haulers!

swiss valley farms

# FIELD PERSONNEL & STATS

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## Just a Reminder: Adulterated Milk Will Be Rejected

The Pasteurized Milk Ordinance defines Abnormalities of Milk as the following types of lacteal secretions that are not suitable for sale for Grade "A" purposes.

1. **Abnormal Milk:** Milk that is visibly changed in color, odor and/or texture.
2. **Undesirable Milk:** Milk that, prior to the milking of the animal, is expected to be unsuitable for sale, such as milk containing colostrum.
3. **Contaminated Milk:** Milk that is un-saleable or unfit for human consumption following treatment of the animal with veterinary products, i.e. antibiotics, which have withhold requirements, or treatment with medicines or insecticides not approved for use on dairy animals by FDA or the Environmental Protection Agency (EPA).

### During the Month of May,

these Swiss Valley Farms

Members averaged below 100,000 for  
their Somatic Cell count.

ALDINGER, ROGER	96,000
BAUS, RON & MARY	63,000
BENNETT, JOHN & CHARLENE	37,000
BIERSCHENK, CARY & JENNIFER	76,000
BREUCKMAN, CHAD	63,000
BROCKMEYER, PAUL	92,000
CAROLAN, KEVIN & DONNA	66,000
CHURCHILL, DAVID	82,000
DEUTMEYER, ROBERT & BEFONG	93,000
DOBBS, JOEL O.	97,000
DREIER, RANDY D.	67,000
DUWE, LOREN	93,000
ELMHORST, MICHAEL & EVANGELINE	61,000
FASSBENDER, PAUL	91,000
GALLUN, TRACY	98,000
HAINES, MIKE & HEATHER	90,000
HALL, LARRY & ROXANNE	86,000
HEATHERSTONE ENTERPRISES	99,000
HENDEL FARMS	68,000
HODSON-DIRKSEN FARMS LLC	82,000
JELSMA DAIRY LLC	99,000
KETCHUM, ROBERT C & TERRI A	84,000
LAUFENBERG, KOTY J.	93,000
LINDSAY, BRIAN	46,000
LOEFFELHOLZ, DEAN	92,000
MARTIN, JOHN E.	96,000
MEIER, BRIAN	83,000
MEIER, MIKE & CHERYL	83,000
NEWELL, EUGENE	95,000
OBERHAUS, THOMAS & JOAN	93,000
PATTISON, LEE & SARA	91,000
PEARCE, RICHARD J.	73,000
PETERSON, PER K.	91,000
PFISTER, P. SHELDON	89,000
REGO, DAVID & LINDA	83,000
SCHMITZ, KENNETH & MARLUS	59,000
SCHNEIDER, PHILIP	91,000
SCHNEIDER, SAM D.	78,000
SCHROEDER, CRAIG A	59,000
SELKE, WALTER	93,000
SELKE, WILLIAM	93,000
SPERFLSLAGE, IRVIN	73,000
STAUFFER, TITUS	76,000
THOMPSON, LARRY & LIANE	83,000
VALLEY VIEW DAIRY INC	71,000
VOGEL, REBECCA	63,000
WEIER, HARRY A	60,000

## **HURRY! DEADLINE IS JULY 15TH LAST CHANCE TO APPLY FOR A 2010 SWISS VALLEY FARMS SCHOLARSHIP**

It's time to get your application for a 2010 Swiss Valley Farms Cooperative Scholarship. The co-op is pleased to again offer four agriculture scholarships in addition to one scholarship for a non-ag major.

Co-op members who are studying agriculture-related majors can compete for four scholarships . . . two for \$1,000 and two for \$500. These four scholarships are designed to promote the study of agriculture beyond the high school level. There is also a \$500 scholarship for students studying in any field.

To be eligible for any of these scholarships, an applicant must be a co-op member or a son or daughter of a co-op member, or the manager or operator of a farm for a Swiss Valley Farms Cooperative member, or a student whose family manages or operates a farm for a Swiss Valley Farms Cooperative member at the time of submitting the scholarship application and when the cash awards are made.

The applicant must be enrolled full-time in an accredited university, college or vocational-technical institution for a degree program or short-course program. To get an application, e-mail [nancy.feeney@swissvalley.com](mailto:nancy.feeney@swissvalley.com) or call Nancy at 563.468.6600.

**All applications must be mailed back to Swiss Valley Farms by July 15th.**

## **APPLY FOR HANSEN MEMORIAL SCHOLARSHIP**

In 2006, the family of George Hansen, long-time supervisor of Central Milk Producers Cooperative, endowed a scholarship fund to assist Midwest dairy farm families with college tuition costs. Swiss Valley Farms was one of the first dairy cooperatives selected to hand out a scholarship to one of its members. Since then, two scholarships have been given out every year from within two dairy cooperatives that belong to CMPC. This year, it is once again Swiss Valley Farms' turn in the rotation to give one of these \$1,500 scholarships to one of its members.

Co-op members who have already submitted scholarship applications for the 2010 Swiss Valley Farms scholarships, both Ag-related and any major, will immediately be considered for

this scholarship. You need not send in a second application. Any other Swiss Valley Farms members who could not apply for a 2010 Swiss Valley Farms scholarship because they already received one in a previous year are eligible to apply for this special George Hansen Memorial Scholarship.

To apply, get a Swiss Valley Farms scholarship application by sending an e-mail to [nancy.feeney@swissvalley.com](mailto:nancy.feeney@swissvalley.com). If you have already won a Swiss Valley Farms scholarship in the past, be sure to write across the top of your form, "George Hansen Memorial Scholarship" when applying.

The same deadline, July 15, 2010, will apply to this new scholarship as well as Swiss Valley's scholarship.

Your copy of

# Dairymen



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## SWISS VALLEY GALS MEETINGS SET FOR SEPT. 23 & 24



"FEEDING THE GOOD -  
MAKING THE MOST OF OUR LIVES"

An exciting speaker will be addressing the Swiss Valley Gals at two special fall meetings. Gerarda Lahey-Keppler from Epworth, Iowa will brighten our lives with her presentation "*Feeding the Good – Making the Most of Our Lives.*" Please turn to Pg. 13 for more details.

### 2010 Swiss Valley Gals Fall Meeting Schedule

**Thursday, Sept. 23** – Huckleberry's Restaurant,  
Hwy 35/18, Prairie du Chien, Wis.  
**Friday, Sept. 24** – The Barn House,  
13527 Gun Club Rd., Epworth, Iowa