

Dairymen

SEPTEMBER 2015



These Ladies ‘Ruhl’ the Dairy



Farmer Owned with Pride

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Cooperative**
P.O. Box 4493
Davenport, IA 52808

563.468.6600 FAX 563.468.6616
www.swissvalley.com

Nancy Feeney
Editor/ Member Relations Mgr.

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Worldwide Dairy Woes

by Don Boelens

When things aren't going well in your own neighborhood, it is sometimes easy to overlook how badly things are going in other parts of the world. I am referring to the current milk price. Basically, all dairy farmers across the globe are experiencing extremely low prices. It isn't just happening here in America, where our milk price has dropped by 30% since a record high a year ago.

In fact, the situation seems dramatically worse in the United Kingdom, the European Union and New Zealand, in particular. Dairy prices there have fallen by 50% this year. In recent weeks, dairy producers in these countries have staged protests to let their consumers know that the milk price they receive is below their cost of production. UK dairy producers staged their own version of last year's popular 'Ice Bucket Challenge' substituting cold milk for the ice water to demonstrate that milk is worth less than water now.

Creative protests aside, the truth of the matter is that milk prices around the globe have fallen up to 50% in the past year. While dairy producers everywhere enjoyed the record high milk prices from 12 months ago, everyone knew that this state of euphoria could not be maintained. What goes up must surely come down and there will be consequences to be paid.

The reason that dairy prices have taken a dive across the world seems to settle around a few specific events.



CEO Don Boelens

First and foremost seems to be China's recent economic downturn and its resulting dramatic drop in dairy imports.

Milk production is up universally across the globe. This is typical of the cyclical nature of the dairy business. When prices go sky high, dairy producers increase herds to capture all of this action they can. It didn't take long for world-wide over production to soon outstrip world-wide demand.

To further add fuel to this fire, last March the European Union ended its decades-long milk quota system. Milk producers were more than ready to add cows to their herds, which soon resulted in production outstripping demand there. Add to this Russia's ban this year on U.S. and European food imports—including

(ARTICLE CONTINUES ON NEXT PAGE)

News from Bliming & Associates

Global Dairy Production & Prices

The charts on this page and the next were developed by Blimling & Associates to give you several snapshots of how the global dairy markets have progressed over the past few years.

Thoughts on the recent Chinese stock market meltdown and how it may affect the global dairy industry, from Phil Plourd of Blimling & Associates.

"Not to put too fine a point on it, but various issues in China have already been pretty bad for dairy markets outside of the U.S. I am not sure how much worse things could be elsewhere. I do think, however, that it is going to take quite some time for prices in New Zealand and in the EU to appreciate substantially."

"Of course, U.S. markets have been somewhat immune from the collapse in Europe and in New Zealand. Powder has been hit pretty hard, but cheese and butter have escaped so far. I think it's going to be more difficult for those markets to defy what is going on elsewhere."

Dairy Woes Cont. from Pg. 2

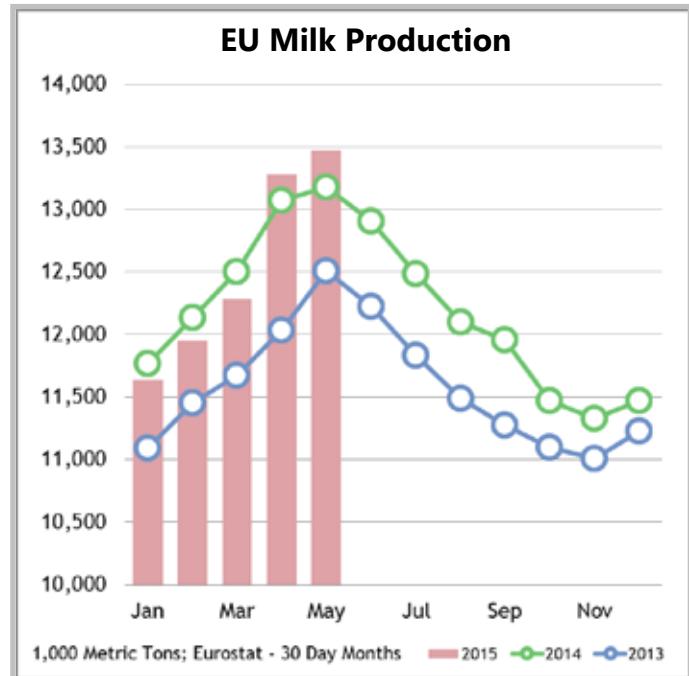
dairy products—in response to sanctions it faces over the Ukraine crisis.

The timing on all of these events seemingly created a perfect storm that has laid waste to milk prices around the globe.

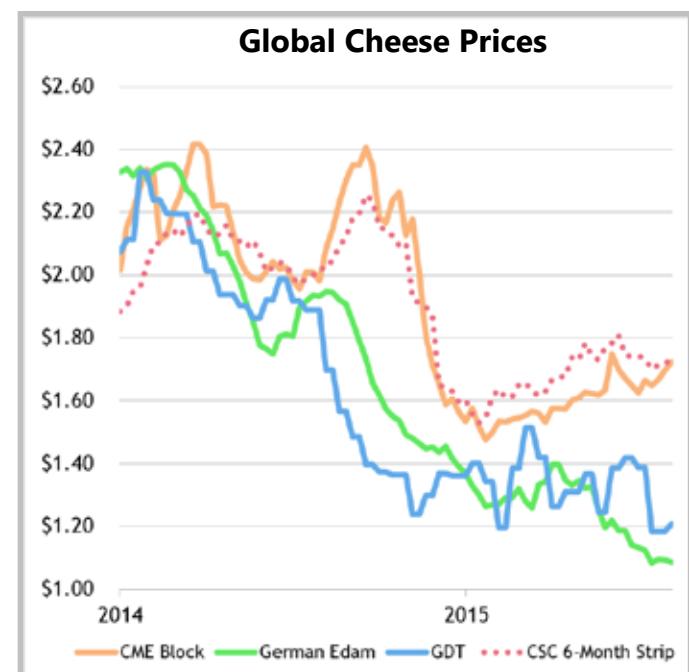
On Aug. 7, 2015, New Zealand's Fonterra announced it was going to drop its pay price to dairy producers from NZ\$5.25/kg of milk solids to NZ\$3.85/kg for this coming year. This will be New Zealand's lowest price in 13 years and will equate to well under \$10.00/cwt. in American dollars for Class III.

Our prices in the United States are actually healthier than most other countries. Our consumer demand here is also better than most. While our own circumstances could use a healthy boost as well, keep in mind that things could be much worse, and are, around the globe.

SEPTEMBER 2015

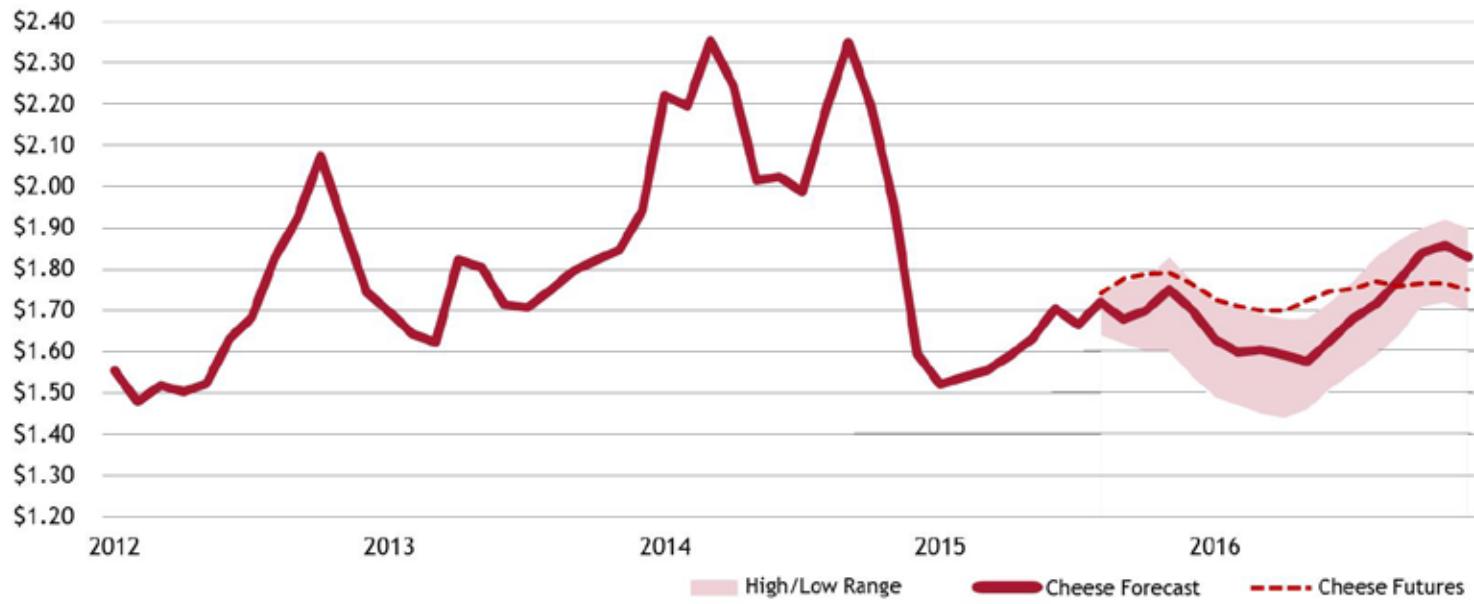


Production in the EU has increased greatly since it lifted its milk quota this March. The pink bars represent the EU 2015 milk production. Green circles are 2014 and blue are 2013.



The CME cheese price (the gold line) has been consistently higher than European cheese prices since Spring of 2014.

CME Block Cheddar: Monthly



CME Block Cheddar Cheese

Month	2011	2012	2013	2014	2015	2016	10-14 Avg
Jan	\$1.51	\$1.55	\$1.70	\$2.22	\$1.52	\$1.63	\$1.69
Feb	\$1.91	\$1.48	\$1.64	\$2.19	\$1.54	\$1.60	\$1.73
Mar	\$1.81	\$1.52	\$1.62	\$2.36	\$1.55	\$1.60	\$1.72
Apr	\$1.60	\$1.50	\$1.82	\$2.24	\$1.59	\$1.59	\$1.72
May	\$1.69	\$1.52	\$1.81	\$2.02	\$1.63	\$1.58	\$1.69
Jun	\$2.10	\$1.63	\$1.71	\$2.02	\$1.71	\$1.63	\$1.77
Jul	\$2.12	\$1.68	\$1.71	\$1.99	\$1.67	\$1.68	\$1.81
Aug	\$1.97	\$1.83	\$1.75	\$2.18	\$1.72	\$1.72	\$1.87
Sep	\$1.76	\$1.92	\$1.80	\$2.35	\$1.68	\$1.77	\$1.91
Oct	\$1.72	\$2.08	\$1.82	\$2.19	\$1.70	\$1.84	\$1.91
Nov	\$1.87	\$1.91	\$1.85	\$1.95	\$1.75	\$1.86	\$1.81
Dec	\$1.62	\$1.74	\$1.94	\$1.59	\$1.70	\$1.83	\$1.66
Avg	\$1.81	\$1.70	\$1.76	\$2.11	\$1.65	\$1.69	\$1.77

CME Grade AA Butter

Month	2011	2012	2013	2014	2015	2016	10-14 Avg
Jan	\$2.03	\$1.58	\$1.49	\$1.78	\$1.57	\$1.91	\$1.66
Feb	\$2.06	\$1.43	\$1.57	\$1.80	\$1.73	\$1.86	\$1.64
Mar	\$2.09	\$1.49	\$1.64	\$1.91	\$1.72	\$1.90	\$1.72
Apr	\$1.99	\$1.41	\$1.72	\$1.94	\$1.79	\$1.89	\$1.72
May	\$2.07	\$1.35	\$1.60	\$2.17	\$1.93	\$1.83	\$1.76
Jun	\$2.11	\$1.48	\$1.51	\$2.26	\$1.91	\$1.76	\$1.80
Jul	\$2.04	\$1.58	\$1.48	\$2.46	\$1.91	\$1.71	\$1.87
Aug	\$2.09	\$1.77	\$1.40	\$2.59	\$2.13	\$1.69	\$1.97
Sep	\$1.87	\$1.88	\$1.52	\$2.97	\$2.13	\$1.66	\$2.10
Oct	\$1.83	\$1.91	\$1.53	\$2.32	\$2.08	\$1.67	\$1.95
Nov	\$1.74	\$1.79	\$1.61	\$2.00	\$2.04	\$1.73	\$1.81
Dec	\$1.61	\$1.56	\$1.60	\$1.76	\$1.97	\$1.66	\$1.63
Avg	\$1.96	\$1.60	\$1.56	\$2.16	\$1.91	\$1.77	\$1.80

Class III Milk

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Avg
2010	\$ 14.50	\$ 14.28	\$ 12.78	\$ 12.92	\$ 13.38	\$ 13.62	\$ 13.74	\$ 15.18	\$ 16.26	\$ 16.94	\$ 15.44	\$ 13.83	\$ 14.41
2011	\$ 13.48	\$ 17.00	\$ 19.40	\$ 16.87	\$ 16.52	\$ 19.11	\$ 21.39	\$ 21.67	\$ 19.07	\$ 18.03	\$ 19.07	\$ 18.77	\$ 18.37
2012	\$ 17.05	\$ 16.06	\$ 15.72	\$ 15.72	\$ 15.23	\$ 15.63	\$ 16.68	\$ 17.73	\$ 19.00	\$ 21.02	\$ 20.83	\$ 18.66	\$ 17.44
2013	\$ 18.14	\$ 17.25	\$ 16.93	\$ 17.59	\$ 18.52	\$ 18.02	\$ 17.38	\$ 17.91	\$ 18.14	\$ 18.22	\$ 18.83	\$ 18.95	\$ 17.99
2014	\$ 21.15	\$ 23.35	\$ 23.33	\$ 24.31	\$ 22.57	\$ 21.36	\$ 21.60	\$ 22.25	\$ 24.60	\$ 23.82	\$ 21.94	\$ 17.82	\$ 22.34
2015	\$ 16.18	\$ 15.46	\$ 15.56	\$ 15.81	\$ 16.19	\$ 16.72	\$ 16.33	\$ 16.28	\$ 15.88	\$ 15.54	\$ 15.92	\$ 15.92	\$ 15.98
2016	\$ 15.04	\$ 14.60	\$ 14.47	\$ 14.70	\$ 14.42	\$ 14.50	\$ 15.21	\$ 15.67	\$ 16.19	\$ 16.97	\$ 17.50	\$ 17.59	\$ 15.57
10-14 Avg	\$ 16.86	\$ 17.59	\$ 17.63	\$ 17.48	\$ 17.24	\$ 17.55	\$ 18.16	\$ 18.95	\$ 19.41	\$ 19.61	\$ 19.22	\$ 17.61	\$ 18.11

Our Cheeses Score Well at the State Fairs

State fairs may mean corn dogs, dairy shows and rock concerts to many people. But to Swiss Valley Farms, state fairs mean cheese competitions. Winning here is always fun!

Swiss Valley Farms is excited to be the recipient of three awards at the first annual Iowa Quality Dairy Products Showcase at this year's Iowa State Fair. This competition, sponsored by Iowa State University and Midwest Dairy Association, is meant to showcase Iowa dairy farmers and their outstanding products. Products from Swiss Valley's Luana, Iowa, facility were entered. Our cream cheese was awarded Best of Class in the soft cheese category. Our "Luana Reserve Swiss", a cheese with a smoother texture and sharper flavor profile than regular Swiss, received a Purple Ribbon and our Swiss was given a Blue.

- Cream Cheese - Best of Class in the Soft Cheese Category
- "Luana Reserve Swiss" – Purple Ribbon
- Swiss – Blue Ribbon

Swiss Valley Farms cheeses as well as Caves of Faribault cheeses were likewise highly rated at the Illinois State Fair in August, taking home a combined seven ribbons from this year's Dairy Products Competition. Cheeses were judged out of a possible 95 points. Swiss Valley cheeses took home four blue ribbons in total and one white.

- Swiss Cheese – Blue Ribbon, 93.5
- Cream Cheese – Blue Ribbon, 94.5
- Neufchatel – Blue Ribbon, 94
- Havarti – Blue Ribbon, 93.5
- Baby Swiss – White Ribbon, 88.5

The Caves of Faribault cheeses brought in red ribbons.

- Jeffs' Select Gouda – Red Ribbon, 92
- St. Pete's Select Blue – Red Ribbon, 91.5

In other cheese award news, we are proud to announce that AmaGorg Gorgonzola from the Caves of Faribault has placed 2nd in the Blue-Veined Cheese Category at the 2015 World Dairy Expo Championship Dairy Products Contest, held in August in Madison, WI. This award will

be presented during the upcoming World Dairy Expo.

Congratulations go out to the plants that produced these cheeses. Special thanks to the co-op members who worked hard to provide the excellent, quality milk that went into these and all of our Swiss Valley Farms cheeses.



Two Swiss Valley Farms members were at the awards ceremony during the Iowa State Fair to accept these ribbons. They were Leslie Henkes, right, of Henkeseen Holsteins in Luana, Iowa, and Mariah Schmitt, left, Midwest Dairy summer intern and former Iowa State Princess, and the daughter of co-op members Carl and Terry Schmitt, Fort Atkinson, Iowa.

Going to the World Dairy Expo?

Be sure to stop by the Swiss Valley Farms booth and say "Hi." You can find us in the **Exhibition Hall at #3404.**

Pick up a free gift while you are there.



These Teen Sisters Run The Dairy

by Nancy Feeney

For most young ladies, color is important. Well, color apparently is very important to these two dairy-loving teenage sisters. Their strong preference for color definitely shows up in their herd.

Since last fall, Amanda Ruhl, 17, and her sister Alison, 15, have been the ladies in charge of a very colorful dairy at Ruhl's Ranch Dairy Farm in Abingdon, Ill. When you look at their registered herd of 32 cows, you will see Red and White Holsteins, Jerseys, Brown Swiss, Milking Shorthorns and Guernsey's. So far, Ayrshires are missing from the herd, but have not been ruled out. However, one breed you definitely won't find is a black and white Holstein.

"Colored breeds," Amanda says. "We like them the best!"

Both of these young ladies love being with the cows and have been doing the dairy chores for the past five years. Last fall, they officially took total charge of the dairy. According to their father, Rick Ruhl, "It's their dairy. They pay the bills. They do the work. They are responsible for everything and they do pretty well."

This dairy was originally started on this farm by their

grandfather, Doug Ruhl. Doug sold his herd last year and the sisters started their dairy on his farm. A few of grandpa's cows are in the current herd.

Amanda handles all the bookwork, which she learned over the years while working with her father. "Dad still handles the taxes," she says, "But I gather the necessary files and receipts for him." Having his daughters handle the dairy leaves Rick time to raise 1,200 free-range pigs per year on his farm just down the road.

How did the herd get so colorful? "Our cousins had Jerseys and Swiss," Amanda says. "Dad had some Milking Shorthorns and Guernsey's." It all just seemed to fall into place. Several of the cows in the present herd are from their grandfather's herd.

"The cows stay out on 20 acres of pasture most of the year, from April to November," Amanda says. Both she and her sister hate it when there is too much rain and the pastures and cow paths get muddy.

A key component to these ladies working full-time on the dairy lies with the home schooling provided by their grandmother, Mary Jo Ruhl. She has been home schooling neighborhood students since her retirement

ON THE COVER:

Amanda, left, and Alison Ruhl of Abingdon, Ill., are two busy teenagers who are in complete control of a very colorful family dairy. Holsteins need not apply!

The Ruhl Ranch Dairy cows calmly march across this month's **Dairyman** top banners.





The Ruhl herd grazes on 20 acres for eight months of the year.

from public school teaching 20 years ago. She not only instructs her granddaughters, but about 20 other students in a large metal machine shed that has been converted into her classroom behind her house on the dairy.

A typical day for Amanda and Alison begins with the 6 a.m. milking, which takes them about two hours using 8-stanchion milkers. Their school classes begin at 8 a.m. and last until noon. Amanda will be a senior and Alison a sophomore this fall. After lunch, the dairy chores begin culminating with a 6 p.m. milking.

When they are not in the classroom or working on the dairy, the sisters enjoy playing sports. "We play travel softball for the Midwest Mystix and volleyball and soccer for the Galesburg Christian School," Amanda says. They have two 20-something friends who can come in and help them out with the chores if they need to get to a game.

Another important activity that the sisters always make time for is showing their cows at the county fairs, and often beyond. Rick and his daughters load up anywhere from 20 to 30 cows and head down the road. Their mom

(ARTICLE CONTINUES ON PG. 11)



Above, left: This 2007 family photo shows the young sisters with their cows in the ring.

Above, right: Amanda Ruhl displays the awards the sisters won at the Illinois State Fair.

At left: Alison Ruhl picked up the Showmanship Award and several good comments from the judge at the Carroll County Fair. Her prize was a new show halter.



A Typical Day at a Summer County Fair

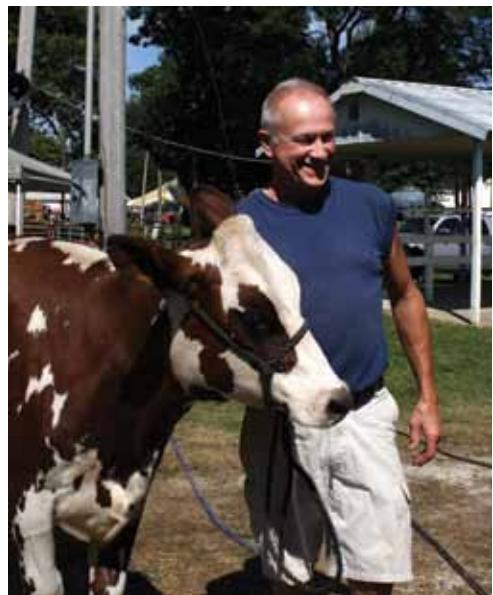
Several co-op members gathered at the Carroll County Fair in Millidgeville, Ill., to have their best cows judged and enjoy another great summer tradition.



The Milnes family from Clover Knoll Farm brought their best Ayrshires to the Carroll County Fair. Tom Milnes, right, dairies with his son Scott, left, and also gets help from son Bryan, middle, who works full-time in Clinton, Iowa.



Scott Milnes made sure the stalls were clean and the cows were cool and comfortable during the fair.



Tom Milnes leads a beautiful Ayrshire out to the show ring.



Lin-Hill Holsteins of Morrison, Ill. brought cows to the Carroll County Fair. Kent Linder and his daughter Hannah, left, got help from friend Bailey Smith, right.



Hannah Linder attaches a cow I.D. tag to the rafter while getting some assistance from her father Kent.



Amanda Ruhl, right, and her sister Alison lead two Brown Swiss out of the barns heading for the show ring at the Carroll County Fair.

Alison Ruhl filled her back pocket with blue ribbons throughout the dairy show. At the end of the day, she was presented a Showmanship award.



Plan now to attend your
2015 DISTRICT MEETINGS

TUES december 1	Noon Dist. 10 – Tom Oberhaus Plattdeutscher Hall <i>Watertown, WI</i> 	7:30 p.m. Dist. 1 – Pat Schroeder Lancaster Country Club <i>Lancaster, WI</i> 
WED december 2	Noon Dist. 7 – Steve Klug Good Times Restaurant <i>Caledonia, MN</i>	
THUR december 3	Noon Dist. 8 – Dale Humpal Community Presbyterian Church <i>Postville, IA</i>	7:30 p.m. Dist. 4 – Rick Kauffmann Farley Memorial Hall <i>Farley, IA</i> 
FRI december 4	Noon Dist. 2 – Donald Berlage Wheel Inn Restaurant <i>Shullsburg, WI</i>	
MON december 7	Noon Dist. 3 – Loyde Beers VFW Hall <i>Viroqua, WI</i>	<ul style="list-style-type: none"> ➤ Attend your local DISTRICT MEETING.
TUES december 8	Noon Dist. 9 – Pam Bolin Waverly Civic Center <i>Waverly, IA</i>	<ul style="list-style-type: none"> ➤ Meet your Swiss Valley Management.
WED december 9	Noon Dist. 6 – Eric Lyon Reinig Center <i>Toledo, IA</i>	<ul style="list-style-type: none"> ➤ Talk to your local Director.
THUR december 10	Noon Dist. 5 – Randy Schaefer Durant Community Center <i>Durant, IA</i> 	<ul style="list-style-type: none"> ➤ Participate in Elections. ➤ Enjoy a meal with your fellow co-op members.



Teen Sisters *Cont. from Pg. 7*

Becky, who works full time off the farm, joins them at as many fairs as she can. Alison, in particular, enjoys teaching the cows to lead.

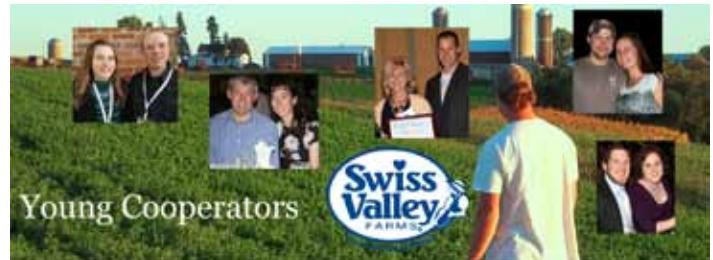
At the recent Carroll County Fair in Milledgeville, Ill., Rick pointed to the neat stack of sleeping bags, air mattresses, cots and coolers in one corner of a stall. "We set up our 'moo-tel' right beside the cows in the fair barn," he said. "The girls attend ten county fairs a year." This year, they went to the Illinois State Fair, where they picked up the Grand Champion Brown Swiss of the Junior Show and Best Bred and Owned and Best Land of Lincoln. The Louisville, Ky., show and the World Dairy Expo are also on this year's agenda.

"Becky and I joke that Alison has a halter on a calf as soon as it drops." In truth, she does get a halter on them within two weeks and begins working with them for showing at the fairs. Alison has several awards for showmanship over the years as testimony to her efforts. At this year's Illinois State Fair, both sisters were in the top 12 qualifiers for showmanship and Amanda placed second overall.

Both sisters want to stay in dairying. To achieve this, they plan on attending their local two-year community college and then enrolling in the College of the Ozarks near Branson, Mo. to study dairy. Amanda says that while in college, she can get an internship at another dairy and learn even more.

"I want to either keep milking at our place or somewhere else," she says. The dairy world will continue to be a colorful place for the Ruhl sisters and their cows.

**Visit Swiss Valley Farms
at the World Dairy Expo!**
You'll find us
in the Exhibition Hall at #3404.



To All Swiss Valley YC'ers Who Use Facebook --

It's time to join Swiss Valley Farms **YC Facebook** page. Be the first to know what is going on with the 2016 YC Conference!

To get on board, send
an e-mail to:
nancy.feeney@swissvalley.com.
Your invitation to join the page
will soon
be on its way to you!





Deadline is Sept. 15th

GET IN THE CALENDAR PHOTO CONTEST

IT'S NOT TOO LATE TO TAKE PHOTOS FOR THE 2016 SWISS VALLEY CALENDAR CONTEST

Have you taken any photos yet for the 2016 Swiss Valley Farms Member Calendar? There is still time to capture that perfect moment before the Sept. 15th deadline.

Photo quality and sharp focus are major considerations. A picture may need to be enlarged to 11" by 9" in order to fit on a calendar page. Large file digital photos are the best. E-mail digital files that are 1.5 MB or larger. If you don't have a digital camera, make a 5" by 7" print of your photo and submit that. Only submit photos that you personally have taken. Photos taken by non-member, professional photographers cannot be used.

Fill out the form below and include it with your submission. If you are e-mailing the photo, include all of



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awarded
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3 photos!

this information in your e-mail at the time of submitting the photo. Then please mail a signed copy of this form to Nancy Feeney at the address below.

Important Information:

- All submitted photos become the property of Swiss Valley Farms Cooperative.
- The entry form on this page will serve as a permission slip to use the photo in printed materials and/or for advertising purposes. All entries must provide all of the requested information in order to qualify.
- No images will be returned.
- By signing the official entry form, you understand that the images will not be returned and each photo submitted comes with full and exclusive rights for Swiss Valley Farms Cooperative to print the photo, without credit, in Swiss Valley Farms literature, without further obligation to the photographer or those people who have their person or items in the photo.
- Please submit Landscape/Horizontal photos only, so they will fit on a horizontal calendar page.
- **Submit your entries by Sept. 15, 2015 to:**



Swiss Valley Farms Cooperative
Calendar Photo Contest
P.O. Box 4493
Davenport, Iowa 52808

OR
E-mail digital
files to: nancy.
feeney@
swissvalley.com



Name of person who took the Photo:

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

E-mail address: _____

Farm Name or Producer #: _____

Names of people in the photo: _____

Where was the photo taken: _____

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Where Can I Buy Swiss Valley Farms Cheeses?

There are several ways to do that.

1. The Luana, Iowa cheese plant operates a cheese store.
Phone 563-539-7201.
2. A variety of Swiss Valley Farms packaged cheeses is available at the co-op's Procurement Office at the Prairie Farms bottling plant in Dubuque. Phone 563-583-7669 and ask for Ronna.
3. Swiss Valley cheeses may be purchased at the Cheese Cave store in downtown Faribault, Minn. at 318 Central Ave. N.
Phone (507) 334-3988.
4. Get Swiss Valley Farms cheeses shipped to your door.
Order on-line at www.cheesecave.com.

For your convenience, purchases at the Dubuque and Luana cheese stores can be charged to your milk check. Milk haulers who use these two receiving stations may pick up cheese for their patrons and deliver it to their farms.

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FIELD PERSONNEL & STATISTICS

Field Department & Procurement Division Directory

Chris Hoeger VP Procurement

Eldridge, IA

Office 563.468.6628
Mobile 563.340.7943

Nancy Feeney Member Relations

3855 Manchester Dr • Bettendorf, IA

Office 563.468.6640
Mobile 563.449.4451

Tim Genthe Field Information & Logistics Manager

803 S. School St. • Cuba City, WI

Office 563.583.7669
Home 608.744.3515
Milk Scheduling Hotline:
563-468-6668

Kara Koopmann

Field Information & Logistics Specialist
6142 Roller Coaster Rd. • Epworth, IA

Plant 563.583.7669
Home 563-599-2395

Ron Brenner Field Supervisor

1817 Loomis St. • LaCrosse, WI

Mobile 608.790.1324
Office 608.781.5324

Tom Tegeler Field Supervisor

1320 1^{1/2} St. SW • Dyersville, IA

Office 563.583.7669
Home 563.875.2059

Randy Heisel

259 E. Lakeview Dr. • LaFarge, WI

Home 608.625.2045
Mobile 608.386.6681

Mike Howald

7105 N. Freeport Rd. • Forreston, IL

Office 815.938.2651
Mobile 563.599.2397

Roger Lenius

319 9th St. N.E. • Waverly, IA

Mobile 563.599.2398

Ken Ley

225 S. Clifton • Livingston, WI

Mobile 608.732.8361
Home 608.943.6240

Lynne Melchert

117 Culver Rd. NE • Hopkinton, IA

Mobile 563.599.2394
Home 563.926.2794

Bob Zielsdorf

309 North St. • Sparta, WI

Mobile 563.599.2399
Home 608.269.5452
Fax 608.366.1772

During the Month of July, these Swiss Valley Farms Members averaged below 100,000 for their Somatic Cell count.

BAILEY, MICHAEL & JEAN	75,000
BENNETT, JOHN & CHARLENE	36,000
BOWERS, KERRI	95,000
BOWERS, MARK & KATHY	95,000
BREITSPRECKER, GERALD & JUDY	86,000
BREUCKMAN, CHAD	74,000
BRIMEYER, DANIEL & DEB	58,000
BRIMEYER, DEREK	58,000
BRIMEYER, THOMAS W.	94,000
CAROLAN, KEVIN & DONNA	66,000
GORHAM, FLORIEDA EST.	75,000
GUDEX, TONY	83,000
HALL, LARRY & ROXANNE	74,000
KIRSCHBAUM, ALAN	87,000
KOHOUT, KENNETH & ANITA	83,000
PEARCE, RICHARD J.	85,000
PRIER, DONALD	93,000
SCHUSTER, CRAIG	67,000
SCHUSTER, ROBERT & NANCY	67,000
VLASAK, STEVEN & SHERRY	78,000

Somatic Cell Range -- Percentage listed is based on number of A Farms

0-100,000.....	4%
100,001 - 200,000.....	28%
200,001 - 300,000.....	31%
300,001 - 400,000.....	20%
400,001 - 500,000.....	11%
500,001 and above.....	6%

Remember,
October is
National Co-op
Month.

.CO-OPS.
—Take—
OWNERSHIP

CO-OP MONTH OCTOBER 2015





Future Milk Contracts Are Made Through Blimling Office

Future Milk Contracting is open to Swiss Valley Farms members only. All futures' contracts are made directly through Blimling and Associates. To contract milk, call the offices of Blimling and Associates at 1-800-945-8891 and give them your farm number to get the process started. Through Blimling, you will have access to live market pricing and your contracting window will be larger.

You may contract milk from:

- 8:30 a.m. to 3 p.m. Monday-Thursday CST and 8:30 to 1 p.m. Friday CST for the Class III-based program.
- 9:05 a.m. to 1 p.m. Monday-Friday CST for Total Price Contracts (this includes Producer Price Contracts) and Options-based contracts.

For more details on Forward Fixed Price Milk Contracting, Swiss Valley members can log on to the members-only section of swissvalley.com.

It's Fast & So Convenient! Have Your Lab Counts Texted to You

Swiss Valley members can now get a text message delivered to their cell phones containing their components from every tank of milk picked up on their dairy as soon as the lab sends the results to Swiss Valley, which is usually the next day.

Lab results include components (butterfat, protein and other solids), SCC and MUN score. The text is identified by the sequence number the hauler puts on the sample when picking up the milk.

To get signed up for texting, send your producer number and your cell phone number and cell phone provider to tim.genthe@swissvalley.com.

swiss valley farms

ANTIBIOTIC POLICY

Antibiotic Policy

If a member suspects antibiotics in his or her bulk tank & calls a SWISS VALLEY FARMS field representative to report this before dumping the milk:

- **1st time** in a calendar year, the coop will pay 80% of the milk.
- **2nd & 3rd times** in a calendar year, the coop will pay 50% of the milk.
- **Over 3 times** in a calendar year, the coop will pay **zero**.

On the 1st offense, if a member has purchased a test kit and detects the positive antibiotic milk, SWISS VALLEY FARMS, CO. will reimburse that member \$75.00 toward the cost of the test kit.

All claims must be received by the corporate office for payment no later than 60 days after the milk was dumped. The earliest dated claim turned in will be paid at 80% payment.

If antibiotics are found to be present in a farm truckload as a result of a screening test, the member will NOT be paid for that shipment of milk, and will be assessed as follows:

Full cost of net load

plus the cost of disposal.

Net load = total pounds on the load minus the member's pounds.

Your copy of

Dairymen



PRESORTED
STANDARD
US POSTAGE
PAID
SWISS VALLEY
F FARMS COOP

Post Office Box 4493
Davenport, IA 52808

Address Service Requested

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Join us on Social Media!**



Swiss Valley Farms is on Facebook and Twitter!
Like us on Facebook by searching “Swiss Valley Farms” in
the search bar and look for the official logo.
Follow us on Twitter by searching for our handle,
@SwissValleyFarm.

**It's a great way
to stay connected with your co-op!**

